

ANNUAL REPORT

YEAR ENDED 30 SEPTEMBER

2018



CONTENTS

TRY IT.

PLAY IT.

LOVE IT.

*A centre of excellence where we
have fun, keep fit, play squash*

YOUR CLUB TEAM	2
LIFE MEMBERS & DEBENTURE HOLDERS	3
PRESIDENT'S REPORT	4
MEMBERSHIP STATISTICS	6
KEY CLUB HIGHLIGHTS	7
CLUB REPORTS	
– Operations Manager	9
– Members	11
– Treasurer	13
– 2018 Activities	16
– Ian Taylor Scholarships	19
RESULTS & HIGHLIGHTS	20
IN PARTNERSHIP, OUR SPONSORS & SUPPORTERS	26
FINANCIAL STATEMENTS	27

Club TEAM

“Club Officers are elected by members at the Annual General Meeting for a one-year term”



Michelle Oldfield
PRESIDENT



Pat Taylor
TREASURER



Deb Boyd-Collins
LADIES CLUB CAPTAIN



Garth Mitchinson
MEN'S CLUB CAPTAIN



Catherine Fitzpatrick
SECRETARY



Jon Morrison
COMMITTEE



Mark Hooper
COMMITTEE



Damon Bowles
COMMITTEE



Jack Niles
JNR CLUB CAPTAIN



Karl Brown
OPERATIONS MANAGER

LICENSED BAR MANAGERS

Karl Brown, Deb Boyd-Collins

FIRST AID OFFICERS

Karl Brown, Deb Boyd-Collins

TO PLAY sQUASH or
Not to pLAY **SQUASH**
what **A** stupid queStion

Club LIFE MEMBERS

"We recognise our Life Members for the valuable contribution they have made to our Club. In being recognised, these individuals demonstrated significant, sustained and high quality service enhancing the reputation and future of the Club"



Doug Dunlop
FIRST LIFE MEMBER
Awarded 1991



Ian Taylor
LIFE MEMBER (d 2014)
Awarded 2006



Yvonne Downs
LIFE MEMBER
Awarded 2007



Dame Susan Devoy
LIFE MEMBER
Awarded 2011



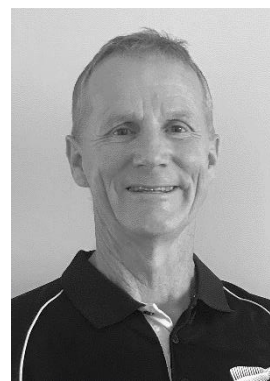
Ross McCurran
LIFE MEMBER
Awarded 2011



John Scott
LIFE MEMBER
Awarded 2011



Karl Brown
LIFE MEMBER
Awarded 2011



John Revington
LIFE MEMBER
Awarded 2011

DEBENTURE HOLDERS

We are greatly appreciative to the members below who contributed funding towards the building of the new Club by way of Debenture. All debentures were fully repaid in 2016.

With thanks to:

John & Lynette Revington, Pat Taylor, John Scott, Duncan Wood, Marcus & Char Niles, Yvonne Downs, Ross McCurran, Ian Taylor, Andy Hobman, Anthony Harris, Dunston Family, Lisa McOnie, Dennis Mullooly, Linda Neill, Karl & Valmae Brown, Tony Aldersley.

Michelle Oldfield

PRESIDENT



"The club continues to be the best squash facility in the country and we are constantly looking to the future"

Unbelievable that we are now at the end of another successful year for the club – on and off the court. Each and every year we get to this point and I wonder how we manage to achieve so much in one year, again!

During 2018, I have been privileged to work with a committed, knowledgeable, professional and fun team that has had the vision to continue to drive the club forward. The time and resources that our Committee contribute to the club has been exceptional - co-ordinating events and tournaments, engaging members, supporting Karl Brown and ensuring we continue to offer a great facility. Being so committed does come with personal sacrifices and the Committee acknowledge that they cannot run this ship alone. We do appreciate the assistance and voluntary support from our members and the squash community along with Marcus Niles and Squash BOP.

We have again delivered successful tournaments during the year. These tournaments do not run themselves, a lot goes in behind the scenes before the tournament kicks off. The commitment during tournaments is paramount to delivering a great event and then the clean up afterwards. Damon Bowles and Jon Morrison have led these tournaments this year and done a fantastic job, thank you to you both, the feedback is always positive.



In addition to our normally run tournaments, this year we hosted NZ Masters which was five days of madness and in my view the highlight. With the largest squash event on the NZ calendar, we were very lucky to have Marcus as tournament director who delivered a fantastic event that not only made us proud but promoted confidence within other regions that we are one of the best. As well as Marcus, we also had a great tournament team including members and non-members for this event and a number of volunteers that put their hand up and got stuck in to spread the work load. Endless hours went into making sure this event was exceptional and we nailed it! Thank you Marcus for your continued support to the club.

It was also great to see every grade within the BOP Regional Eliminations supported by our teams this year and six teams successfully gaining a spot at Superchamps, which is always another level and a great battle. F Grade girls were unbeatable throughout the weekend cleaning up in Dunedin. It was a team effort and you all contributed to that win, the feedback on your sporting etiquette I received was exceptional so well done each and every one of you, also thank you to the support crew that trained and travelled with the girls to assist them in their success.

The team of Oakley boys, Alex, Josh and Jamie along with Ben Grindrod and Josh Larkin (international import); managed by John Oakley, backed up their 2017 victory of the Cousins Shield title. Cousins Shield is the pinnacle event for A Grade players and our victory 2 years in a row is a result we are extremely proud of.

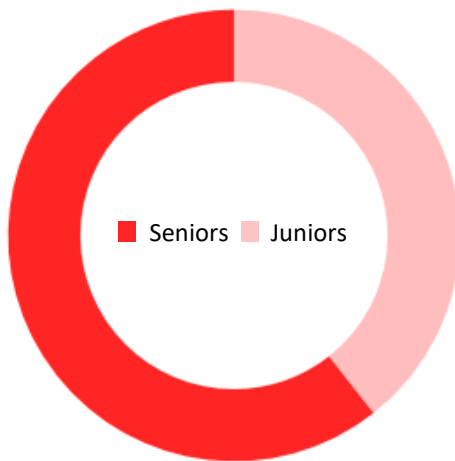
Neeley Log has also continued to be a successful challenge between the BOP clubs, this year taking up challenges and retaining the shield. Thank you Deb Boyd-Collins for co-ordinating this fantastic event, this not only provides good competition for our members but allows the BOP clubs to mix and mingle off the courts.

At 30 September 2018 MEMBERSHIP STATISTICS

"The popularity of membership to this facility continues to astound and is testament to a superior facility and the comprehensive activities made available to members"

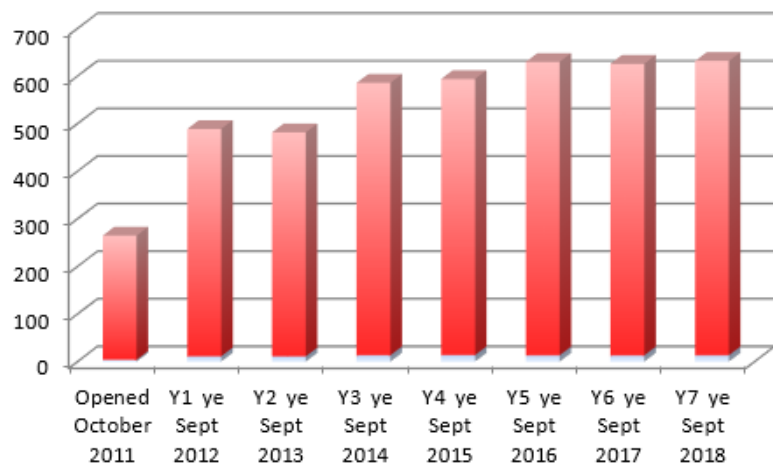


CLUB MEMBERSHIP



Total Members 632

MEMBERSHIP GROWTH



**Two additional courts added 2014*

SQUASH STATISTICS

SQUASH IS PLAYED IN SOME **185 COUNTRIES**, ON **NEARLY 50,000 COURTS** AND THE WSF NOW HAS **150 SQUASH PLAYING NATIONAL ASSOCIATIONS** IN MEMBERSHIP.

THERE ARE **1.6 MILLION AMERICANS** AND MORE THAN

20 MILLION
SQUASH PLAYERS WORLD WIDE

SOURCE: US SQUASH

IN ONE HOUR OF SQUASH, A PLAYER MAY EXPEND APPROXIMATELY **600 TO 1,000 FOOD CALORIES**

IN 2003, **Forbes** MAGAZINE RATED SQUASH AS THE **NUMBER ONE HEALTHIEST SPORT TO PLAY.**

At 30 September 2018

KEY CLUB HIGHLIGHTS



"The reward for work well done is the opportunity to do more"

- › Since opening in October 2011, membership has **grown to 632 members**. This excludes casual/leisure members, business house teams, Tauranga Boys College students, other local schools, community user groups (approx. an additional 1,000).
- › Every year Devoey Squash & Fitness members and guests spend over **20,000 hours** on court equating to an impressive **30,000 games of squash**
- › Since opening in October 2011, there has been **over 210,000** games of squash played
- › We have the **largest** squash membership of any squash club in **New Zealand** .
- › We have the **largest** graded membership in the Bay of Plenty
- › In 2017 we hosted the **World Junior Squash Championships** with entries from 28 countries
- › We won the 2017 **Bay of Plenty Squash Club of the Year** and were finalists in both the Squash New Zealand Squash Club of Year and Sport BOP Club of the Year
- › We won the Men's A Grade Teams **Cousins Shield** Competition for the first time in our 50 year history in 2017 then backed this **up winning it again in 2018**
- › We celebrated our **50 year Anniversary in 2017**
- › This year, members have excelled and won age group, regional and national titles as well as **representing New Zealand** and world junior teams.
- › Our junior programme was **fully subscribed** with a waiting list established.
- › Business house has **introduced new teams** incorporating social and non-members, and has culminated in new members joining the Club.
- › Court usage during peak times (3.00-8.00pm) was at **90% capacity** during weekdays.
- › We are stockists of the **largest selection** of squash rackets in the Bay of Plenty.
- › We have hosted a **number of tournaments** including an Open Tournament, B Grade Tournament, Doubles Tournaments, Masters, Junior and fun tournaments.

CLUB REPORTS

YEAR ENDED 30 SEPTEMBER
2018



Karl Brown

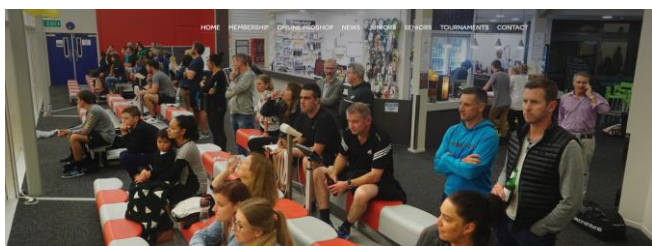
OPERATIONS MANAGER



2018 has been another strong year and one of consolidation following the flurry of activity last year with internal alterations, World Junior Champs and celebrating our 50th Anniversary.

Membership

Membership numbers continue to hold at over 600 keeping your club as the largest squash club in the country. Playing activity is very much focused in the winter months and drops off during the summer as members find alternate off-court activities. Juniors are a large portion of our membership (40%) and are the future of the game. New juniors are constantly joining with a high proportion being introduced to the game via Tauranga Intermediate who run a very effective structured introduction to squash using their on site squash court.



DEVROY
SQUASH &
FITNESS

... is the largest Squash Club in New Zealand boasting 8 glass back courts including 2 full size doubles courts with movable walls. Constructed in 2011 the facility is professionally managed with full time staff on site Mon - Fri 10am - 7:00pm excluding public holidays. Architecturally designed the facility includes a members gym, bar and kitchen and provides a full

2018 Activity

During 2018 we hosted a raft of activities ranging from our schedule of calendar tournaments, Business House competitions, Doubles competitions, Neeley Log challenges, District Eliminations, Club Champs, Junior Programmes, Squash BOP squad trainings, Interclub and more. The pinnacle event this year had to be the NZ Masters Individuals & Teams event in September. Huge thanks to Marcus Niles and the team who produced a spectacular event on and off court. Masters events are super social activities and the NZ Masters certainly ticked all these boxes. Thanks to the huge number of volunteers and helpers who step up to help run all these events throughout the year. The success of these events are only possible with your help.



ONLINE PROSHOP

BUY SQUASH RACKETS HERE

Proshop & Bar

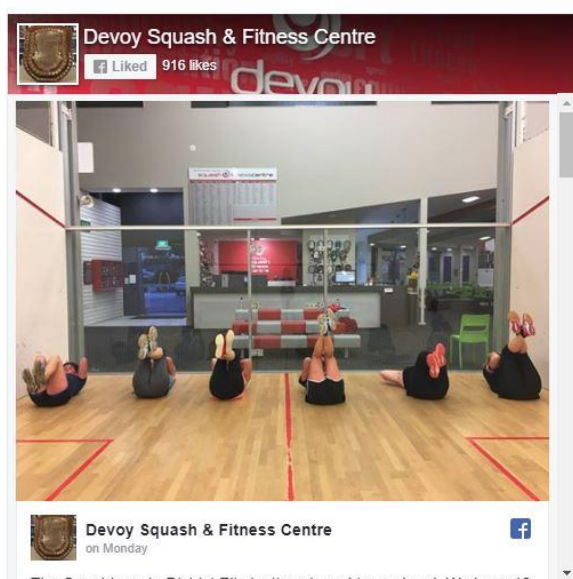
Both the bar and proshop are major contributors to the finances of the club and your support ensures we can continue to provide the quality facility you have today. Proshop turnover was up a healthy +12% and bar +16% spurred on by the NZ Masters. Craft beer sales continue to rise and we will continue to introduce new lines and ranges. Keep an eye out for the “next” big thing in hydration – Black Water. Your proshop has the biggest range of squash rackets anywhere and our prices are always below RRP so make sure we are the first stop when you are in the market. Squash shoes are another proshop best seller and we have a comprehensive range of court shoes – better than most shoe retailers. Remember all profits from bar and proshop go back to your club.

Communications

Are you following us on facebook? This is the most timely and comprehensive way to keep up with club matters. We are closing in on 1000 followers of our facebook posts so there are plenty of people being kept up to date – are you? This year we introduced the Hello Club booking system which has improved the court booking processes and provided a number of back office improvements.

Watch out for further enhancements and improvements next year as we fully embrace this software 100%. This year we also fully updated our website, making it more phone user friendly and updating content along with introducing an online shop. There are a number of videos on the website showcasing all our activities from Business House to Tournaments to The Rules of the game. If you have anyone asking to join the club the best place to steer them is our website. It should answer all their questions.

The webstore is a great place to compare our very sharp racket pricing. Please promote the webstore to your squash friends from outside the area. We deliver FREE for orders over \$100.



Facilities

The kitchen/bar/proshop upgrade completed last year has really proven to be an absolute winner. We have engaged caterers for our major tournaments and we are now selling food at events like Business House & Tuesday Doubles - a vast improvement on 12 months ago. The walk in chiller and expanded bar display space has made managing bar stock during big events a far more manageable experience. Remember filling that 2 door fridge during a tournament !! As mentioned earlier bar turnover was up 16% which equates to a small mountain of bottles – 19,500 to be exact for the year. There are a number of projects being worked through for next year including upgrade of our court controllers, LED lighting and we are still investigating converting the 3 fixed wall courts to moveable walls.

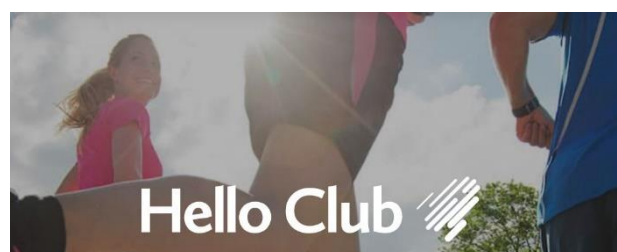
Sponsors

Our family of sponsors are key contributors to the success of the club. From our long term original court sponsors Artisan Jewellers and MacMurdo Electrical to our valued sponsorship from Mitre 10, Classic Builders, CBK Craft Bar & Kitchen and our newest court sponsor Eves Real Estate. A new member to the sponsor family is Beyond Fitness who are our preferred Physiotherapy Sports Rehab, Massage and Pilates provider. Look for more information, special offers and prize draws from them soon. Members are encouraged to support these sponsors whenever possible and recognise the contribution they make to the club.

Further special thanks goes to our tournament sponsors for 2018 including PAKn'SAVE Tauriko, PAKn'SAVE Tauranga, Russell Builders, Attach Scaffolding & Eves Real Estate. Thanks also to TECT, ALSCO, Squash NZ & Squash BOP who contributed to the NZ Masters Tournament.

It is the commitment by these businesses that allows us to provide the level of services we provide – THANK YOU

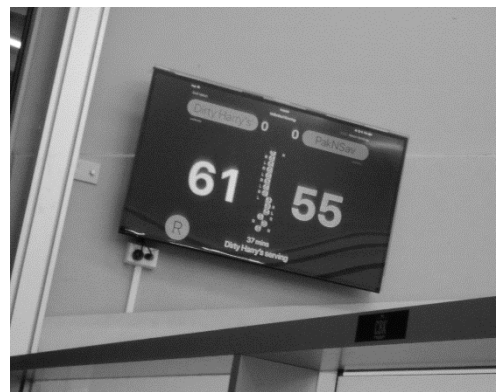
Karl



Now
Serving
80%
less carbs

Club Captains:
Deb Boyd-Collins
& Garth Mitchinson

MEMBERS



Whilst 2018 wasn't quite as chaotic as 2017, it was once again a very busy and enjoyable year for your Club Captains.

Our focus this year was to encourage more participation across all levels, and have better engagement with our growing number of members. To this end, we believe it has been a very successful year.

Club nights were hugely supported, and as one of the first faces that new or potential members see, Deb Boyd-Collins has done an amazing job running these. For the club they are one of the most important programmes that we run. It is often the first introduction people get to our game, and our club, so to have such a positive, organised, and welcoming person running this is a huge bonus. If you have any friends that are considering trying squash, then this is a great way to let them try it out in a relaxed, fun environment.



2018 brought a lot of activity with the more competitive members of our club too. As is often the case, Interclub was a great success with eight Men's teams and four Women's teams in both the Autumn, and Winter competitions. The biggest representation by any club, and by quite a margin.

Whilst we happily had some good success on the court, it was also pleasing to see the way our members conducted themselves. As a club we aspire to succeed on court, but also to demonstrate respect and fairness to our opponents and referees. Interclub can be very competitive, so it is always satisfying to see the culture of our club being displayed on court. Well done to all that did us proud.



Business House is another great way we have to try out Squash. It is always well supported in terms of player and team numbers, and is even more relaxed than Club night. Business house isn't just about squash, there are often other games, themes, and laughs to be enjoyed. Some great footage yet again on our Facebook page. So if you haven't been part of this, check them out. It is a great way to get a sweat up, meet some new faces, and then have the opportunity to relax and rehydrate afterwards.

Devoy again performed strongly in Superchamp eliminations. Men's and Women's teams were entered in every grade from B through F, and they performed admirably in a very tough region. Six of our teams qualified for Nationals out of a possible ten, which is a fantastic result. Our F Grade ladies travelled to Dunedin, and played out of their skin to bring home a National Title for the Club. A great effort by all, and good reward for the young F grade ladies.

Doubles Interclub was again popular this year. As a format, Doubles is growing year on year, and with our ability to move walls and create bigger courts our facilities really come into their own. Doubles also allows the less mobile players an opportunity to play some great squash without the same physical toll on the body. Great for those of us that are perhaps slightly past their peak. A great opportunity to have a fresh burger or snack from Sammy's kitchen too!

As reigning Neeley Log Champions, we managed to successfully defend it five times this year. While some challenges were from smaller teams, and others larger, it was great to see a big group of our members used to help keep this trophy at our club. Thanks to all the clubs that challenged, and we're looking forward to trying to hold on to this next year again. Always nice to have another trophy tucked away in our Trophy cabinet.

As I mentioned, always plenty happening! Thanks to all of you that have helped out when we've needed you, and looking forward 2019 looks like another ripper. See you at the Club.



Deb & Garth



Pat Taylor

TREASURER



“Our effective cash position (current assets of bank and debtors less the current liabilities of creditors) is up on last year.”

The Devoy Squash and Fitness Centre has again had an exciting and busy year, as will have been detailed in previous reports. I am pleased to report that our effective cash position (current assets of bank and debtors less the current liabilities of creditors) is up on last year.

The Club hosted many tournaments during the year and most visitors are impressed by our facilities. The major event was the NZ Masters Individuals and Teams Tournament.

The tournaments, events, coaching and other activities continue, and due to pre-planning are largely self-funded. This is not necessarily reflected in these financial statements as there is no allocation of running costs or additional income to each activity.

We had five teams go to the Club Superchamps finals held around NZ. In conjunction with Squash Bay of Plenty, we gave assistance to these teams for travel, accommodation and clothing.



The membership is strong and there are activities all year, so as long as this tendency continues the Club will continue to be in a good viable financial position. Club nights, Business House and Doubles events continue to

be very well supported, from both the playing and social point of view.

Snapshot.

- Gross Profit for 2018 was \$253,917 compared with \$263,180 in 2017.
- Trading Surplus (before depreciation and sundry income) was \$80,917 compared with \$90,573 in 2017. The decrease is because in the 2017 year there was additional court hireage for the World Junior Championships.
- Net Assets increased to \$2,024,789 from \$2,016,888 at 30 September 2017. This year the increase is mainly reflected in additional bank funds.
- There is the first grant of \$15,000, received before 30 September 2018 which is also recorded as a liability in the Balance Sheet.

Statement of Financial Performance

Membership revenue and sponsorship increased but advertising and Fitness Centre membership decreased. The proshop and bar sales increased, both helped considerably during the NZ Masters Event week.

Costs remained consistent with the prior year. There are number of regular expenses for power, interest, insurance, computer use and security which must be met each month. Depreciation increased from \$66,006 to \$73,024

The club contributed to the costs for the team competing for the Cousins Shield. A worthwhile investment as they were again victorious.

As previously mentioned there were also contributions to the Superchamps teams.

FINANCIAL STATEMENTS



Statement of Financial Position

The net cash position is \$204,511 which is up on the cash position of \$103,643 last year by \$100,868

Stock is reasonably consistent. Proshop \$27,000 compared with \$28,903 and bar \$4,500 compared with \$3,977.

There were assets purchased during the year which are detailed in the depreciation schedule of the financial statements.

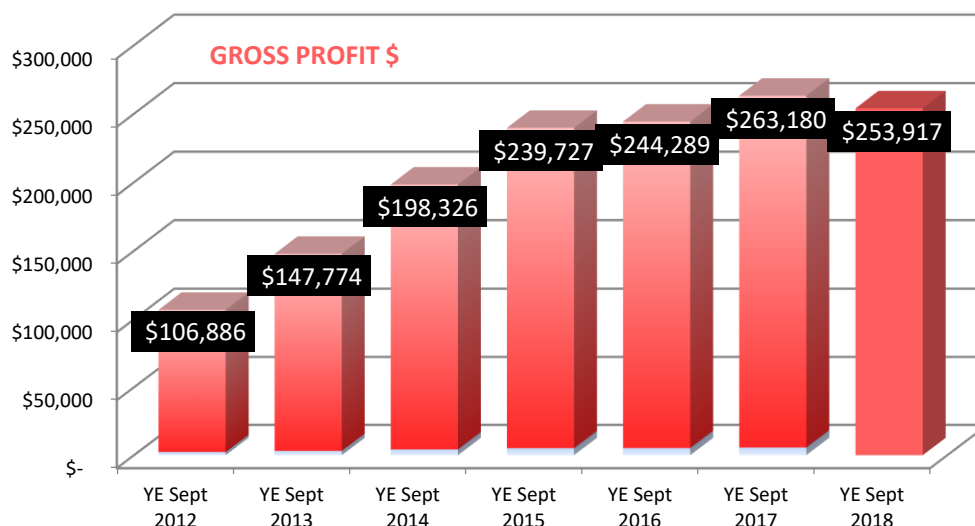
Membership Subs Increase

A small membership subs increase is proposed for 2019. The proposed increase is \$2 per month for senior members and \$1 per month for junior members. This increase offsets a number of fixed cost increases the Club has already committed to including website, eftpos, paywave, booking system, security, electricity etc.

Grants and Commitments

Since Balance Date there have been further funds received and approved for the doubles courts alterations. As the work cannot be done in the required time frame and due to significant additional costs being made aware the project has been postponed, the grants must be returned. The Club will reconsider and apply for grants for this work again next year.

Pat Taylor
Treasurer



RESULTS & HIGHLIGHTS

YEAR ENDED 30 SEPTEMBER

2018



2018 ACTIVITIES

dame susan devoys squash fitnesscentre			
President	Secretary	Treasurer	Men's Champ
2001: M. Collier	2001: B. Scott	2001: G. McKee	2001: B. Clark
2002: M. Collier	2002: G. McKee	2002: M. Collier	2002: B. Clark
2003: M. Collier	2003: G. McKee	2003: M. Collier	2003: B. Clark
2004: M. Collier	2004: G. McKee	2004: M. Collier	2004: B. Clark
2005: M. Collier	2005: G. McKee	2005: M. Collier	2005: B. Clark
2006: M. Collier	2006: G. McKee	2006: M. Collier	2006: B. Clark
2007: M. Collier	2007: G. McKee	2007: M. Collier	2007: B. Clark
2008: M. Collier	2008: G. McKee	2008: M. Collier	2008: B. Clark
2009: M. Collier	2009: G. McKee	2009: M. Collier	2009: B. Clark
2010: M. Collier	2010: G. McKee	2010: M. Collier	2010: B. Clark
2011: M. Collier	2011: G. McKee	2011: M. Collier	2011: B. Clark
2012: M. Collier	2012: G. McKee	2012: M. Collier	2012: B. Clark
2013: M. Collier	2013: G. McKee	2013: M. Collier	2013: B. Clark
2014: M. Collier	2014: G. McKee	2014: M. Collier	2014: B. Clark
2015: M. Collier	2015: G. McKee	2015: M. Collier	2015: B. Clark
2016: M. Collier	2016: G. McKee	2016: M. Collier	2016: B. Clark
2017: M. Collier	2017: G. McKee	2017: M. Collier	2017: B. Clark
2018: M. Collier	2018: G. McKee	2018: M. Collier	2018: B. Clark

PAKñSAVE

OPEN TO ALL PLAYERS EVERY GRADE

DEVOY SQUASH & FITNESS TAURANGA OPEN

27 – 29 APRIL 2018

\$\$\$ Cash prizes

ENTRIES CLOSE Friday 20 April 2018

Entry \$40 includes dinner Saturday night

VENUE Played at Devoys Squash & Fitness
GAMES Locals may be required to play Thursday night
DRAW Will be published on our website www.devoysquashandfitness.co.nz

PSA WORLD TOUR
Closed Satellite Event

PAKñSAVE

Enter on iSquash or email tournaments@devoysquashandfitness.co.nz

IAN TAYLOR MEMORIAL DOUBLES TOURNAMENT

- Open to Devoys Squash members only
- Enter as individual and you will be allocated doubles partner
- No Prizes
- All proceeds to Ian Taylor Scholarship Fund
- 3 matches guaranteed
- 2 Grade level and above

\$25 entry

Limited entries
All proceeds to Ian Taylor Scholarship

FRI/SAT 12/13 OCTOBER 2018

BBQ & Drinks Saturday Night

Enter at office or tournaments@devoysquashandfitness.co.nz

BUSINESS HOUSE SQUASH

PLAY SQUASH

7 WEEK COMPETITION
STARTS 25 OCTOBER
\$140 PER TEAM OF 4
6.15PM START

[TOURNAMENTS@DEVOYSQUASHANDFITNESS.CO.NZ](mailto:tournaments@devoysquashandfitness.co.nz)

2018 Graded Club Champs

New revised format
Played as Tournament
Target 3 matches
No grading points
NIL Entry fee

Wed/Thurs/Fri/Sat 5/8 September 2018

Enter at office, on noticeboard or tournaments@devoysquashandfitness.co.nz

2018 NEW ZEALAND MASTERS SQUASH CHAMPIONSHIPS

Tauranga 14 – 18 September 2018

INDIVIDUALS
14 - 16 September - must be available to play from midday Friday

5 YEAR AGE BRACKETS
35+ to 75+
If your age group is full you may be placed in graded draw

Entry Fee **\$45**
Entries close 2 September
Enter on iSquash or tournaments@devoysquashandfitness.co.nz
Interdistrict TEAMS 17 - 18 September

TECT
ALSCO
SQUASH NEW ZEALAND

2018 ACTIVITIES



Revington Family, Pat Taylor, Andy Holman, John Scott, Anthony Harris, Duncan Wood, Keith & Theresa Dunton
Lisa McOne, Dennis Mullooly, Marcus & Char Niles, Yvonne Downs, Ross McCurran, Linda Neil, Tony Alderley
Karl & Valmae Brown, Ian Taylor

XMAS BBQ + PRIZEGIVING

- BYO Salads / Desert
- No Charge
- All Welcome
- BBQ on the deck
- RSVP to office for catering by Wed 28 Nov



FRIDAY 30 NOVEMBER - 6.00PM



RUSSELL Builders Ltd

Attach SCAFFOLDING

Contact Darryl Russell - 0274 912037

Masters & Doubles Tournament

29/30 June
1 July

Entries close 22 June

- \$40 entry fee for singles competition
- \$40 entry fee per player doubles
- \$75 entry fee for singles & doubles
- Includes Sat night meal
- Doubles to be played on FULL SIZE DOUBLES COURTS
- Doubles Competition limited to 16 teams. Must be over 35 yrs
- Doubles teams limited to 7000 points combined
- Draw will allow entry to both singles and doubles competition
- Locals may be required play Thurs
- Enter on iSquash or tournaments@devoysquashandfitness.co.nz

2012 Squash Club of the Year

#EVES20BuckBGrade

31 Aug - 1 Sept 2018 Sat finish

- New low cost format entry fee and prizes
- Entry fee only \$20
- Division Winner prizes only + spot prizes
- Saturday Night meal included
- Enter on iSquash or
- Email tournaments@devoysquashandfitness.co.nz
- Entries close 24 August
- Draw available on www.devoysquashandfitness.co.nz
- Locals may be required to play Thursday night



david.pua@eves.co.nz
027 2836059

EVES

High Rollers

Junior Squash Development Program

- 9 week program commencing 30 April
- For aspiring junior boys and girls 6 - 16 years
- Monday afternoons between 3.30 - 5.30pm
- 60 minute session
- Primary 3.30 - 4.30pm Intermediate/Secondary 4.30 - 5.30pm
- Structured coaching in technical aspects of squash

\$80 per person
(sorry no refunds for missed sessions)

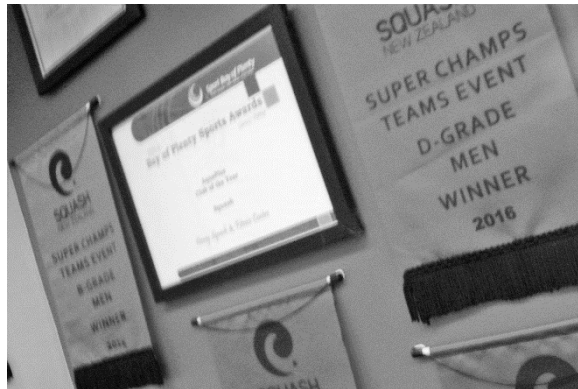
- Register at www.devoysquashandfitness.co.nz



Let's play squash.



2018 ACTIVITIES



Devoy High Rollers

J - E Grade Monday 9th

JJ PH: 022 3618563
Mike PH: 027 8454044
littlecoozer@gmail.com

\$70 per person
10am-1pm
3 Hours
Drills
Movement
Matchplay
Technique Development
PIZZA!

claire susan devoy
squash + fitness centre
2012 Squash Club of the Year

2018 SUMMER DOUBLES

CBK
CRAFT BAR & KITCHEN

devoy squash + fitness centre
2012 Squash Club of the Year

8 week competition
Tuesday nights, Starting 23 October
Enter individually
Open to all grades
Senior competition (16 years and over or B2+ junior)
Teams drawn from graded seedings
All matches played at Devoy Squash
Doubles and Singles Courts
Eyewear Recommended
Entry Fee: \$25 per player

To Enter: Send an email to
tournaments@devoyssquashandfitness.co.nz
ENTRIES CLOSE 12 OCTOBER

10.00am - 11.00am
No charge for members
Non-Members \$5. Parents welcome
FREE SWAG
Commences Sun 6 May
Enquiries to Kim 021 1739416

devoy squash + fitness centre

SUNDAY
Junior Squash

2018 BOP SUPERCHAMPS
10-12 August

**THE BEST EVENT IN SQUASH!!
YOU COULD BE A NATIONAL CHAMPION!!**

Clubs from around the Bay play off to find the champion club in each grade

The champion club is then eligible to travel to the National Superchamps finals to play off for the national title

SQUASH
BAY OF PLENTY

Enter Now via your club captain
You must be on the 15 June grading list
5 players plus 2 reserves per team
B, C, D, E, F/J competitions
Entries close Wednesday 20th June

squashbop.co.nz **TRY IT. PLAY IT. LOVE IT.**



+ MASSAGE
+ COACHING
+ YOGA/PILATES
+ SMALL GROUP TRAINING
+ PERSONAL TRAINING

CONTACT:
Lauren Clarke
0278679278
laurenclarke20@yahoo.com

Collect a brochure from
Karl or contact Lauren for
prices and more
information
December 5th - February 10th

devoy squash + fitness centre

2018 Junior Club Champs

5/9 November

Boys/Girls Under 19
Boys/Girls Under 17
Boys/Girls Under 16
Boys/Girls Under 13
Boys/Girls Under 11

Open to Graded and Ungraded members
Trophies to be awarded at end of year Prizegiving
No entry fee
Enter on Noticeboard or email:
tournaments@devoyssquashandfitness.co.nz

RULES NIGHT
Presented by a NZ National Referee
Wednesday 1 August, 5.45pm
@ Sport BOP Offices next to Devoy Squash Club

- Free entry
- Gain confidence to handle all situations
- Perfect for players new to the game
- Ask that guest on you have always wanted to know
- Get updated for interclub/superchamps
- Open to players from all clubs

SQUASH
BAY OF PLENTY

squashbop.co.nz **TRY IT. PLAY IT. LOVE IT.**

IAN TAYLOR SCHOLARSHIP RECIPIENTS 2018



"Ian was passionate about squash and in particular loved to see Juniors improving at every level. These scholarships are the perfect legacy to keep his memory alive"

JOE SMYTHE

(Junior Scholarship)

- North Island Junior Champ U15
- NZ Secondary School Team
- NZ Emerging Squad
- BOP Junior Quadrangular Team
- BOP Junior Team
- BOP Elite Boys Squad



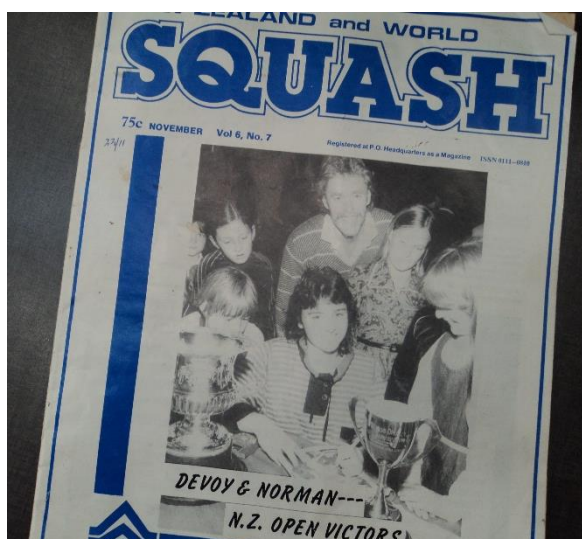
TAYLOR BETTLEHEIM

(Junior Scholarship)

- BOP Junior Quadrangular Team
- BOP Junior Team
- BOP Elite Boys Squad
- NZ Emerging Squad



dame susan devoy
squash  **fitnesscentre**



IAN TAYLOR JUNIOR SCHOLARSHIP

Aspire to Inspire

At 30 September 2018

RESULTS AND HIGHLIGHTS



CLUB CHAMPIONS 2018	MEN'S / BOYS	WOMEN'S / GIRLS
Open Champion	Ben Grindrod	Jo Shanks
B-Grade	Chris Tietjen	Shari Ball
C-Grade	Allan Wainwright	Donna Taituma
D-Grade	Sam Niles	Jodie Hurley
E-Grade	Isaac Arnold	Ella Hill
F-Grade	Toby Elsom	Nuvraan Kaur
Under 19 years	Glenn Templeton	Katie Templeton
Under 17 years	Joe Smythe	Emily Chamberlain
Under 15 years	Joel Kennerley	Nuvraan Kaur
Under 13 years	Kian Valois	Hope Kennerley
Under 11 years	Jake McKenzie	Brooke Valois
Rookie of the Year	Kane Oddy	--
Most Improved Player	Rohan James	Ella Hill
Most Promising Junior	Joel Kennerley	Erin Wyllie

SPECIAL CLUB AWARDS 2018

Personality Award	Deb Boyd-Collins
Dummy Spitter Award	Shane Morrell
Service Award	Sam Niles

IAN TAYLOR MEMORIAL SCHOLARSHIPS 2019

Junior Scholarship Recipient	Joe Smythe + Taylor Bettleheim
Senior Scholarship Recipient	--

At 30 September 2018

RESULTS AND HIGHLIGHTS



“Some people want it to happen, some wish it would happen, others make it happen”

Michael Jordan

JUNIOR NATIONAL ACHIEVEMENTS

Glenn Templeton

BOP Junior Quadrangular Team
BOP Junior Team
BOP Elite Boys Squad
NZ Secondary School Team
Non travelling reserve NZ World Junior Champs Team
NZ Junior Elite Squad
BOP Senior Team

Joe Smythe

BOP Junior Quadrangular Team
BOP Junior Team
BOP Elite Boys Squad
NI Junior Champ U15
NZ Secondary School Team
NZ Emerging Squad

Taylor Bettelheim

BOP Junior Quadrangular Team
BOP Junior Team
BOP Elite Boys Squad
NZ Emerging Squad

Mitchell White

BOP Junior Quadrangular Team
BOP Elite Boys Squad

Jack Niles

Bop Junior Team
BOP Elite Boys Squad

Logan Brill

BOP Elite Boys Squad
NZ Emerging Squad

Drew deWet

BOP Elite Boys Squad

Dylan Russell

BOP Elite Boys Squad

Benjamin Adams

BOP Elite Boys Squad

Adam Hitchiner

BOP Elite Boys Squad

Joel Kennerley

BOP Development Boys Squad

Toby Elsom

BOP Future Stars Squad

Tristan Pourau

BOP Future Stars Squad

Anthony Death

BOP Future Stars Squad

Jayden Valois

BOP Future Stars Squad

Ben McCurran

NZ Secondary School Team

Sean Dykes

NZ Junior Elite Squad

Katie Templeton

BOP Junior Quadrangular Team
BOP Junior Team
BOP Elite Girls Squad
NZ Secondary School Team
NZ Emerging Squad

Erin Wyllie

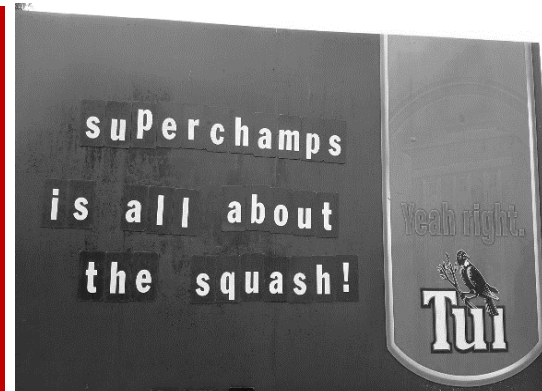
BOP Future Stars Squad
BOP Yr 5/6 Champion
BOP Junior Quadrangular Team

Taylor Clarke

BOP Junior Quadrangular Team

At 30 September 2018

RESULTS AND HIGHLIGHTS



Anika Russell
BOP Elite Girls Squad

Jaime Mitchinson
BOP Development Girls Squad

Kayla Bowles
BOP Development Girls Squad

Emily Chamberlain
BOP Development Girls Squad

Hope Kennerley
BOP Future Stars Squad

Nuvraan Kaur
BOP Future Stars Squad

Genevieve Kennerley
BOP Future Stars Squad

Erin Wyllie
Hope Kennerley
Virginija Werder

Genevieve Kennerley
Kayla Bowles
Anthony Harris - Coach

F Grade Superchamps National Champions



At 30 September 2018
**RESULTS AND
HIGHLIGHTS**



**SENIOR NATIONAL
ACHIEVEMENTS**

Ben Grindrod
BOP Senior Team

Alex Oakley
BOP Senior Team

Marcus Niles
BOP Masters Team

Ross McCurran
BOP Masters Team

Jo Shanks
BOP Senior Team

Becky Clarke
BOP Masters Team

Lauren Clarke
BOP Senior Team

Shari Ball
BOP Masters Team

Ben Grindrod
Josh Oakley
Alex Oakley

Jamie Oakley
Josh Larkin (import)
John Oakley - Manager

Cousins Shield National Champions



IN PARTNERSHIP

YEAR ENDED 30 SEPTEMBER

2018



WSF WORLD JUNIOR
Squash
CHAMPIONSHIPS
2017 TAURAG

dame susan devoy

squash



fitnesscentre

FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER
2018



Annual Report

Tauranga Squash Rackets Club Incorporated trading as Devoy
Squash and Fitness Centre
For the year ended 30 September 2018

Prepared by Bennetts Proactive Accountants Limited

Contents

3	Compilation Report
4	Entity Information
6	Statement of Financial Performance
7	Statement of Financial Position
9	Statement of Cash Flows
10	Depreciation Schedule
12	Statement of Accounting Policies
13	Notes to the Performance Report

Compilation Report

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre For the year ended 30 September 2018

Compilation Report to the Members of Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre.

Scope

On the basis of information provided and in accordance with Service Engagement Standard 2 Compilation of Financial Information, we have compiled the financial statements of Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre for the year ended 30 September 2018.

These statements have been prepared in accordance with the accounting policies described in the Notes to these financial statements.

Responsibilities

The Members are solely responsible for the information contained in this financial report and have determined that the accounting policies used are appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

No Audit or Review Engagement Undertaken

Our procedures use accounting expertise to undertake the compilation of the financial statements from information you provided. Our procedures do not include verification or validation procedures. No audit or review engagement has been performed and accordingly no assurance is expressed.

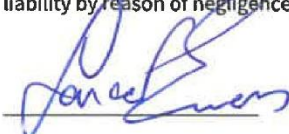
Independence

We are not independent of Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre.

Michelle Oldfield is an employee of Bennetts Proactive Accountants Limited. Michelle has assisted in the processing of the financial data during the year, assisted with the preparation of monthly management reports for Committee discussion and assisted with the preparation of the Annual Report. There has been a peer review of the final Annual Report.

Disclaimer

We have compiled these financial statements based on information provided which has not been subject to an audit or review engagement. Accordingly, we do not accept any responsibility for the reliability, accuracy or completeness of the compiled financial information contained in the financial statements. Nor do we accept any liability of any kind whatsoever, including liability by reason of negligence, to any person for losses incurred as a result of placing reliance on this financial report.



Bennetts Proactive

Te Puke

Dated: 7 December 2018

Entity Information

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre **For the year ended 30 September 2018**

Legal Name of Entity

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

Entity Type and Legal Basis

Incorporated Society and Registered Charity

Incorporation Date

20 September 1967

Incorporated Society Number

213390

Charity Registration Number

CC40156

IRD Number

017-600-370

Entity's Purpose or Mission

Our purpose is to inspire health and wellbeing through squash and fitness. Our vision is a centre of excellence where we have fun, keep fit, play squash. Our values are **Dynamic; Excellence; Value our members; Opportunities; Yes we can attitude!**

Entity Structure

The affairs of the Incorporation are managed by a Committee consisting of the President, Treasurer, Secretary and section representatives.

The Club also employs a full time Manager to administer the day-to-day administration functions.

Committee Members

President - Michelle Oldfield

Treasurer - Pat Taylor

Secretary - Catherine Fitzpatrick

Club Captain (Ladies) - Deb Boyd-Collins

Club Captain (Mens) - Garth Mitchinson

Damon Bowles

Jon Morrison

Mark Hooper

Club Manager

Karl Brown

Club Statistician

Rachel Brett-Kelly

Main Sources of Entity's Cash and Resources

The Club's main sources of income are made up as follows:

- 43% (44% in 2017) from Squash and Fitness Centre membership;
- 41% (37% in 2017) from the sale of goods and services in the proshop and kitchen/bar;
- 12% (9% in 2017) from hosting tournaments and internal leagues;
- 2% (7% in 2017) from facility hire;
- 2% (1% in 2017) from Squash development programmes for senior and junior members;
- 0% (2% in 2017) from other activities.

Main Methods Used by Entity to Raise Funds

The Club charges membership fees for the use of the Squash and Gym facilities.

The Club's fundraising activities include securing sponsorship from local businesses to support our tournaments along with funding applications from local and national providers for Club development.

Entity's Reliance on Volunteers and Donated Goods or Services

The Club relies on the work undertaken by members on a volunteer basis. Volunteers spend a significant amount of time organising and co-ordinating tournaments, internal leagues and events along with attending to the day-to-day running of the facility.

Bankers

Westpac Bank

Physical Address

Cnr Devonport Road & 13th Avenue, Tauranga

Postal Address

PO Box 614, Tauranga

Statement of Financial Performance

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

For the year ended 30 September 2018

	NOTES	2018	2017
Gross Profit (Loss) from trading centres			
Fees, subscriptions and other revenue from members			
Squash Centre and Fitness Centre		180,196	199,211
Tournaments		6,072	6,255
Interclub & Eliminations		(601)	(827)
Business House		1,725	1,604
Social Events		(1,943)	(2,712)
Squash Development (Senior & Junior)		647	776
Total Fees, subscriptions and other revenue from members		186,095	204,308
Revenue from providing goods or services			
Trading revenue			
Proshop		26,507	23,498
Kitchen & Bar		41,315	35,374
Total Trading revenue		67,822	58,872
Total Revenue from providing goods or services		67,822	58,872
Total Gross Profit (Loss) from trading centres		253,917	263,180
Expenses			
Costs related to providing goods or service		173,001	172,607
Other expenses		73,024	66,006
Total Expenses		246,024	238,613
Trading Profit/(Loss) for the Year		7,893	24,567
Other Income			
Interest, dividends and other investment revenue		759	1,142
Donations, fundraising and other similar revenue		-	267,115
Other revenue		(750)	1,183
Total Other Income		9	269,440
Surplus/(Deficit) for the Year		7,901	294,006

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Financial Position

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

As at 30 September 2018

	NOTES	30 SEP 2018	30 SEP 2017
Assets			
Current Assets			
Bank accounts and cash		204,511	103,643
Debtors and prepayments		17,313	22,470
Inventory		31,500	32,880
GST		-	13,781
Total Current Assets		253,324	172,775
Non-Current Assets			
Property, Plant and Equipment		1,954,691	2,020,645
Total Non-Current Assets		1,954,691	2,020,645
Total Assets		2,208,015	2,193,420
Liabilities			
Current Liabilities			
Creditors and accrued expenses		23,032	15,809
GST		2,950	-
Total Current Liabilities		25,982	15,809
Non-Current Liabilities			
Loans		142,244	160,723
Other non-current liabilities		15,000	-
Total Non-Current Liabilities		157,244	160,723
Total Liabilities		183,226	176,532
Total Assets less Total Liabilities (Net Assets)		2,024,789	2,016,888
Accumulated Funds			
Accumulated surpluses or (deficits)		2,024,789	2,016,888
Total Accumulated Funds		2,024,789	2,016,888

Michelle Oldfield
President

Date

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Pat Taylor
Treasurer

Date

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Cash Flows

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

For the year ended 30 September 2018

	2018	2017
Cash Flows from Operating Activities		
Donations, fundraising and other similar receipts	15,000	266,115
Fees, subscriptions and other receipts from members	253,534	236,789
Receipts from providing goods or services	166,223	147,531
Interest, dividends and other investment receipts	759	1,142
Cash receipts from other operating activities	(750)	1,519
GST	19,240	(15,876)
Payments to suppliers and employees	(316,756)	(307,718)
Total Cash Flows from Operating Activities	137,249	329,502
Cash Flows from Investing and Financing Activities		
Receipts from sale of property, plant and equipment	200	-
Payments to acquire property, plant and equipment	(7,846)	(321,336)
Repayments of loans borrowed from other parties	(18,480)	(26,934)
Cash Flows from Other Investing and Financing Activities	(10,256)	(7,051)
Total Cash Flows from Investing and Financing Activities	(36,381)	(355,321)
Net Increase/ (Decrease) in Cash	100,867	(25,818)
Cash Balances		
Cash and cash equivalents at beginning of period	103,643	129,462
Cash and cash equivalents at end of period	204,511	103,643
Net change in cash for period	100,867	(25,818)

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Depreciation Schedule

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

For the year ended 30 September 2018

NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING VALUE
Devoy Squash & Fitness Centre - Building & Improvements						
ASB System 100 Squash courts (2)	172,728	154,508	-	-	4,635	149,873
Building - Squash courts	1,798,995	1,498,512	-	-	44,955	1,453,557
Clubroom alterations - Plans	696	696	-	-	-	696
Clubroom alterations - Plans	1,304	1,304	-	-	-	1,304
Clubroom alterations - Plans	2,348	2,348	-	-	-	2,348
Decking	17,160	14,477	-	-	434	14,042
Fencing	4,512	2,530	-	-	253	2,277
Kitchen Upgrade	306,723	304,422	-	-	9,133	295,290
Landscaping	1,500	1,500	-	-	-	1,500
Total Devoy Squash & Fitness Centre - Building & Improvements	2,305,965	1,980,297	-	-	59,411	1,920,887
Devoy Squash & Fitness Centre - Furniture & Fittings						
Bar tables & chairs	6,440	1,688	-	-	338	1,351
Blinds	9,451	1,682	-	-	420	1,261
Floor coverings	26,554	1,239	-	-	496	743
Grandstand barriers QE2 seating	693	399	-	-	80	319
Grandstand barriers QE2 seating	2,022	983	-	-	197	786
Honors board	895	664	-	-	66	598
Leather Furniture - Lounge	3,818	-	3,818	-	764	3,055
Lounge furniture	2,680	50	-	50	-	-
Phone and internet set up	889	415	-	-	356	59
Portable Bleacher seating (10)	19,900	9,676	-	-	1,935	7,740
Total Devoy Squash & Fitness Centre - Furniture & Fittings	73,343	16,795	3,818	50	4,651	15,913
Devoy Squash & Fitness Centre - Office Equipment						
Acer Laptop	1,369	456	-	-	456	-
Computer - NUC Mini for Booking System	539	-	539	-	67	472
Computer booking system	13,465	228	-	-	114	114
Intel Computer	1,840	981	-	-	736	245
Locking Credenza	529	-	529	-	106	423
Microsoft Tablet	564	-	-	-	-	-
POS till system & QEM online software licences	10,190	3,178	-	-	1,271	1,907
Varidesk NZ - Office desk	649	491	-	491	-	-
Total Devoy Squash & Fitness Centre - Office Equipment	29,145	5,335	1,068	491	2,751	3,161
Devoy Squash & Fitness Centre - Plant & Equipment						
AED Lifepak CR+	2,700	748	-	-	187	561
Alarm system	6,825	1,214	-	-	304	911
Bar freezer	457	82	-	-	20	61

These financial statements have been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING VALUE
Bar fridge	457	82	-	-	20	61
Club champ trophies & cups (11)	905	472	-	-	24	448
Club signage	1,375	770	-	-	77	693
Dishwasher - Zanussi	2,950	118	-	-	25	93
Fire extinguishers	356	33	-	-	5	28
Fridge Freezer - Midea Side by Side	1,117	-	1,117	-	205	912
iPads for Scoring System	2,160	1,944	-	-	864	1,080
Ladder	511	62	-	-	6	56
Marking sound system (2)	1,831	724	-	-	181	543
Marking sound system (4)	3,138	683	-	-	171	512
Notice board	725	271	-	-	43	228
Oven	1,217	217	-	217	-	-
Pie warmer	200	23	-	-	2	21
Protective eyewear	240	17	-	17	-	-
Scoring System TVs, Covers & Installation	5,979	5,381	-	-	2,392	2,989
Sony 60" LED TV (Lounge)	2,043	637	-	-	255	382
Sony Television - 65" (Notice Board)	1,843	-	1,843	-	246	1,597
Water Cooler	5,170	4,739	-	-	1,185	3,554
Total Devoy Squash & Fitness Centre - Plant & Equipment	42,197	18,217	2,959	235	6,211	14,730
Total	2,450,650	2,020,645	7,846	776	73,024	1,954,691

These financial statements have been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Accounting Policies

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

For the year ended 30 September 2018

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre is a registered charity, it is exempt from Income Tax.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Notes to the Performance Report

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

For the year ended 30 September 2018

	2018	2017
1. Analysis of Revenue		
Fees, subscriptions and other revenue from members		
Squash Centre and Fitness Centre		
Membership - Squash Centre	150,831	148,154
Membership - Fitness Centre	7,971	9,772
Advertising	12,467	9,050
Facility Hire	7,906	28,984
Sponsorship	1,980	4,337
Total Squash Centre and Fitness Centre	181,155	200,297
Tournaments		
Entry Fees	28,852	16,649
Sponsorship	4,500	8,435
Other Income	5,530	1,627
Total Tournaments	38,882	26,711
Interclub & Eliminations		
Entry fees	5,195	3,523
Funding and Grants	5,000	-
Total Interclub & Eliminations	10,195	3,523
Business House		
Entry Fees	2,635	3,126
Sponsorship	800	-
Other Income	-	430
Total Business House	3,435	3,556
Social Events		
Fundraising & Social	1,213	6,915
Total Social Events	1,213	6,915
Squash development (Senior & Junior)		
Admin fee - Junior	-	61
Admin fee - Senior	-	243
Entry fees - Junior	6,070	3,961
Total Squash development (Senior & Junior)	6,070	4,265
Total Fees, subscriptions and other revenue from members	240,950	245,267
Revenue from providing goods or services		
Sales - Pro Shop	81,341	72,365
Sales - Bar	85,848	73,505
Total Revenue from providing goods or services	167,189	145,870

Donations, fundraising and other similar revenue

Grants & Funding	-	267,115
Total Donations, fundraising and other similar revenue	-	267,115

Interest, dividends and other investment revenue

Interest - Westpac Bank	154	248
Dividends & TECT distribution	605	894
Total Interest, dividends and other investment revenue	759	1,142

Other revenue

Scholarship Funds (net)	(750)	691
Sundry Income	-	492
Total Other revenue	(750)	1,183

2018 2017

2. Analysis of Expenses**Direct Costs****Squash Centre & Fitness Centre**

Direct Costs Club Night	67	78
Tags	892	1,008
Total Squash Centre & Fitness Centre	959	1,086

Tournaments

Balls	651	-
Direct Costs	32,159	20,886
Total Tournaments	32,810	20,886

Interclub

Balls	110	18
Direct Costs	10,687	4,331
Total Interclub	10,796	4,350

Business House

Balls	37	35
Direct Costs	1,673	1,487
Total Business House	1,710	1,522

Social Events

Direct Costs	3,156	9,627
Total Social Events	3,156	9,627

Squash Development (Senior & Junior)

Coaching costs - Juniors	240	3,030
Direct Costs - Junior	4,183	459
High performance contributions to members	1,000	-
Total Squash Development (Senior & Junior)	5,423	3,489

Proshop

Opening Stock	28,903	20,579
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	2018	2017
Purchases	52,930	57,191
Closing Stock	(27,000)	(28,903)
Total Proshop	54,834	48,867
Kitchen & Bar		
Opening Stock	3,977	3,136
Purchases	45,057	38,972
Closing Stock	(4,500)	(3,977)
Total Kitchen & Bar	44,533	38,131
Total Direct Costs	154,222	127,957
Costs related to providing goods or services		
ACC Levies	515	449
Accounting	386	456
Advertising and Marketing	2,144	972
Asset Disposal - Loss	576	11
Bank Charges	4	129
Cleaning & Toiletries	12,152	12,974
Committee Expenses	1,062	1,159
Computer Expenses	2,478	3,057
Credit Card Charges	2,822	2,676
Debit Success Charges	7,311	9,008
EFTPOS charges	1,382	1,485
Electricity & Gas	19,270	17,652
Engraving Charges	394	386
General Expenses	1,456	729
Insurance	7,293	7,008
Interest - Bay Trust	4,569	5,114
Levies - Squash BOP	7,280	7,560
Levies - Squash NZ	14,405	13,814
Licences	597	639
Low Value Assets	2,007	1,721
Postage & Courier	347	357
Printing & Stationery	1,630	1,766
Rates - Water	1,080	1,416
Repairs & Maintenance	8,398	12,348
Security Expenses	1,977	1,100
Sky & Squash TV	3,735	3,779
Telephone & Internet	2,632	2,120
Training & development	421	-
Wages - Bar	1,692	2,421
Wages - Operations	60,065	57,233
Waste Disposal	1,773	2,057
Website & Hosting	1,148	1,010
Total Costs related to providing goods or services	173,001	172,607

Other expenses

Depreciation	73,024	66,006
Total Other expenses	73,024	66,006

2018 2017

3. Analysis of Assets**Bank accounts and cash**

Devoy - Trading Account	33,418	12,369
Devoy - Contra Account	-	398
Devoy - Capital Saving Account	23,472	2,140
Devoy - Levies Savings Account	3,109	4,385
Devoy - Maintenance Account	142,865	82,758
Devoy - Ian Taylor Scholarship	1,646	1,595
Total Bank accounts and cash	204,511	103,643

Debtors and prepayments

Accounts Receivable	1,874	14,577
Bar & Proshop Tabs	5,758	3,354
Till Floats	510	510
Cash on Hand	9,172	2,029
Other Debtors and prepayments	-	2,000
Total Debtors and prepayments	17,313	22,470

Inventory

Stock on Hand	31,500	32,880
Total Inventory	31,500	32,880

2018 2017

4. Property, Plant and Equipment**Other Fixed Assets**

Owned fixed assets	1,954,691	2,020,645
Total Other Fixed Assets	1,954,691	2,020,645

Total Property, Plant and Equipment

1,954,691 2,020,645

An independent valuation was completed on the building, fixtures and fittings on 8 July 2016 by Construction Cost Consultants for the purposes of commercial reinstatement estimate for insurance purposes. The advised reinstatement cost valuation was \$2,787,658.53. The revaluation has not been recorded in the Statement of Financial Position.

2018 2017

5. Analysis of Liabilities**Creditors and accrued expenses**

Accounts Payable	23,032	14,782
Other Creditors and accrued expenses	-	1,027
Total Creditors and accrued expenses	23,032	15,809

Loans

Loan - Bay Trust	142,244	160,723
Total Loans	142,244	160,723

Other non-current liabilities

Unexpired Grants	15,000	-
Total Other non-current liabilities	15,000	-

2018 2017

6. Accumulated Funds**Accumulated Funds**

Opening Balance	2,016,888	1,722,882
Accumulated surpluses or (deficits)	7,901	294,006
Total Accumulated Funds	2,024,789	2,016,888
Total Accumulated Funds	2,024,789	2,016,888

7. Term Loans**Bay Trust Loan**

The loan with Bay Trust, originally \$900,000, is for a term of 10 years commencing 31 July 2015. Principal repayments were made totalling \$703,938 during the 2015 financial year due to the sale of the property located at 36 Seventh Avenue, Tauranga during August 2015. Repayment of interest and principal are made monthly. Interest is charged at 3%pa.

8. Unexpired grants due

There are unexpired grants due as at 30 September 2018 as follows:

- \$15,000 received from the Lion Foundation for the purposes of the doubles courts development (last year - \$Nil)

9. Commitments

The Committee is currently working through the development of converting the 3 individual courts to doubles courts. The cost of the project has not been finalised; funding has been approved for part of the project and funding applications have been submitted for part of the project; and the Club has committed to an allocation of funds for this project.

At the date of finalising the 2018 Financial Statements, significant additional costs have been identified prior to committing to the project. It is likely that the doubles court development will be delayed.

There were no other commitments as at 30 September 2018 (Last year - \$Nil).

10. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 30 September 2018 (Last year - \$Nil).

11. Significant Grants and Donations with Conditions not Recorded as a Liability

There are no significant Grants or Donations with conditions not recorded as a liability as at 30 September 2018 (Last year - \$Nil).

12. Related Parties

There were no transactions involving related parties during the financial year.

13. Events After the Balance Date

There are no known events after balance date.

14. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.



THE END.



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