

ANNUAL REPORT

YEAR ENDED 30 SEPTEMBER

2017



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TRY IT.

PLAY IT.

LOVE IT.

*A centre of excellence where we
have fun, keep fit, play squash*

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Club
TEAM

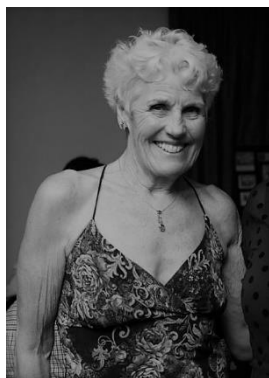
“Club Officers are elected by members at the Annual General Meeting for a one-year term”



Susan Devoy
PRESIDENT



Michelle Oldfield
VICE PRESIDENT/SECRETARY



Pat Taylor
TREASURER



Tepua Russell
LADIES CLUB CAPTAIN



Garth Mitchinson
MEN'S CLUB CAPTAIN



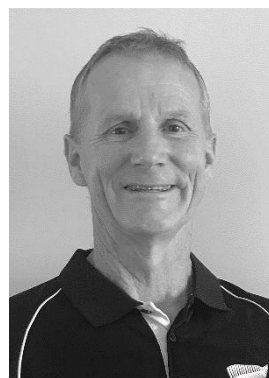
Shane Death
COMMITTEE



Donna Taituna
COMMITTEE



Damon Bowles
COMMITTEE



John Revington
COMMITTEE



Karl Brown
OPERATIONS
MANAGER



Kylie Lindsay
SQUASH DEVELOPMENT
& STATISTICIAN

COMMITTEE RESIGNATIONS

Zoe Blissett Resigned from Committee March 2017

FIRST AID OFFICERS

Karl Brown, Kylie Lindsay, Deb Boyd-Collins, Char Niles

LICENSED BAR MANAGERS

Karl Brown, Deb Boyd-Collins

Club LIFE MEMBERS

“We recognise our Life Members for the valuable contribution they have made to our Club. In being recognised, these individuals demonstrated significant, sustained and high quality service enhancing the reputation and future of the Club”



Doug Dunlop
FIRST LIFE MEMBER
Awarded 1991



Ian Taylor
LIFE MEMBER (d 2014)
Awarded 2006



Yvonne Downs
LIFE MEMBER
Awarded 2007



Dame Susan Devoy
LIFE MEMBER
Awarded 2011



Ross McCurran
LIFE MEMBER
Awarded 2011



John Scott
LIFE MEMBER
Awarded 2011



Karl Brown
LIFE MEMBER
Awarded 2011



John Revington
LIFE MEMBER
Awarded 2011

DEBENTURE HOLDERS

We are greatly appreciative to the members below who contributed funding towards the building of the new Club by way of Debenture. All debentures were fully repaid in 2016.

With thanks to:

John & Lynette Revington, Pat Taylor, John Scott, Duncan Wood, Marcus & Char Niles, Yvonne Downs, Ross McCurran, Ian Taylor, Andy Hobman, Anthony Harris, Dunston Family, Lisa McOnie, Dennis Mullooly, Linda Neill, Karl & Valmae Brown, Tony Aldersley.

Susan Devoy

PRESIDENT



“The club continues to be the best squash facility in the country and we are constantly looking to the future”

As the year draws to a close it provides an opportunity to reflect on a successful 2017.

There have been many highlights. These include the winning of the Cousins Shield the ultimate men's competition in NZ. Congratulations to Josh Larkin, Ben Grindrod, Alex Oakley, Josh Oakley, Jamie Oakley and Sean Dykes. Congratulations also to Ben Grindrod for being selected to represent NZ at the World Champs in Marseilles in December.

We also extend our congratulations to Glenn Templeton for winning the NZ U/17 Boys Championship and he and Sean Dykes have been named in the World Junior Boys Squad for the event in Chennai India next year.

Our juniors continue to develop and succeed with many in National Squads.

We owe a debt of gratitude to Kylie Lindsay for her assistance and coaching throughout the year. Sadly Kylie has left to go overseas. We wish Kylie well and hope to see her back in the future.

We have run a number of successful tournaments again this year including the NZ Doubles Champs but obviously the highlight for the club was the hosting of the 2017 Junior Girls and Boys World Championships. This was a magnificent effort by the club and my thanks go to all the members who volunteered during the event and extended magnificent hospitality to our visitors. Our members Wayne Werder and Marcus and Char Niles are to be acknowledged for the tremendous job they did as members of the organising committee. The feedback was that this was one of the best run events many had attended.

The club continues to be the best squash facility in the country and we are constantly looking to the future. A reflection of this was the recent upgrade of our bar and kitchen.

Whilst we can be proud of our facilities it really is the people who are the heart and soul of any organisation. I wish to acknowledge and thank all the committee members who as volunteers go the extra mile to fulfil the roles needed to support Karl Brown our Operations Manager and to provide

opportunities for all club members.

Additionally there are many members who are always willing to help and it goes without saying it does not go unnoticed.

Finally to our sponsors who have loyally and generously supported the club we are grateful for the association. The club is in good heart. I see this at club night so ably run by Deb Boyd Collins and in the fun shared by many at Business House thanks to the efforts of TePua Russell and Donna Taituma.

Donna is stepping down from the committee next year her contribution to running the Juniors, Business House and of course the Jubilee have been outstanding.

The celebration of 50 years was a fantastic occasion and sincere thanks to the organising committee in particular Donna and Mel Katu.

Other committee members retiring at the end of the year include Shane Death who was instrumental in arranging much of the sponsorship required this year.

I am also standing down but it has been a pleasure to be part of a committed group of people who always put the best interests of the members at the forefront of their decisions.

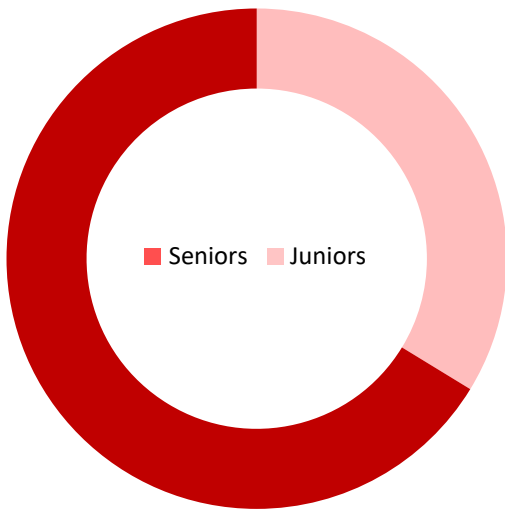


At 30 September 2017
**MEMBERSHIP
 STATISTICS**

“The popularity of membership to this facility continues to astound and is testament to a superior facility and the comprehensive activities made available to members”

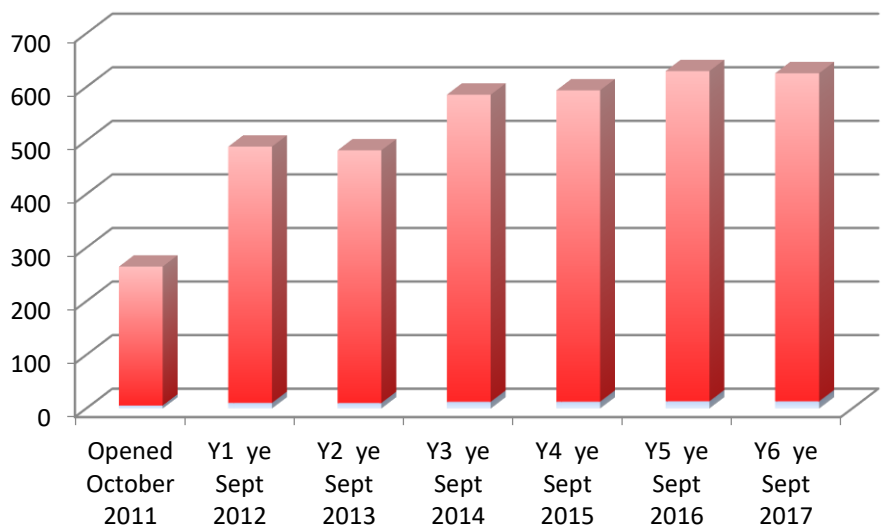


CLUB MEMBERSHIP



Total Members 626

MEMBERSHIP GROWTH



**Two additional courts added 2014*

SQUASH STATISTICS

SQUASH IS PLAYED IN SOME **185 COUNTRIES**, ON **NEARLY 50,000 COURTS** AND THE WSF NOW HAS **150 SQUASH PLAYING NATIONAL ASSOCIATIONS** IN MEMBERSHIP.

THERE ARE 1.6 MILLION AMERICANS AND MORE THAN

20 MILLION

SQUASH PLAYERS WORLD WIDE

SOURCE: US SQUASH

IN ONE HOUR OF SQUASH, A PLAYER MAY EXPEND APPROXIMATELY **600 TO 1,000 FOOD CALORIES**

IN 2003, **Forbes** MAGAZINE RATED SQUASH AS THE **NUMBER ONE HEALTHIEST SPORT TO PLAY.**

At 30 September 2017

KEY CLUB HIGHLIGHTS



“The reward for work well done is the opportunity to do more”

- › Since opening in October 2011, membership has **grown to 626 members**. This excludes casual/leisure members, business house teams, Tauranga Boys College students, other local schools, community user groups (approx. an additional 1,000).
- › Every year Devoyn Squash & Fitness members and guests spend over **20,000 hours** on court equating to an impressive **30,000 games of squash**
- › Since opening in October 2011, there has been **over 182,000** games of squash played
- › We have the **largest** squash membership of any squash club in **New Zealand** .
- › We have the **largest** graded membership in the Bay of Plenty
- › In 2017 we hosted the **World Junior Squash Championships** with entries from 28 countries
- › We won the 2017 **Bay of Plenty Squash Club of the Year** and were finalists in both the Squash New Zealand Squash Club of Year and Sport BOP Club of the Year
- › We won the Men’s A Grade Teams **Cousins Shield** Competition for the first time in our 50 year history
- › We celebrated our **50 year Anniversary**
- › This year, members have excelled and won age group, regional and national titles as well as **representing New Zealand** and world junior teams.
- › Our junior programme was **fully subscribed** with a waiting list established.
- › Business house has **introduced new teams** incorporating social and non-members, and has culminated in new members joining the Club.
- › Court usage during peak times (3.00-8.00pm) was at **90% capacity** during weekdays.
- › We are stockists of the **largest selection** of squash rackets in the Bay of Plenty.
- › We have hosted a **number of tournaments** including an Open Tournament, B Grade Tournament, Doubles Tournaments, Masters, Junior and fun tournaments.
- › We have run various programmes for **community users** including schools, home school, holiday programmes, women n wine, blokes n beer, technical training, camps... the list goes on.

CLUB REPORTS

YEAR ENDED 30 SEPTEMBER
2017



Karl Brown

OPERATIONS MANAGER



2017 has been a major milestone in the Club's history. With the building being a construction zone for a number of months, celebrating our 50 year anniversary and then hosting the World Junior Championships there has been plenty happening.

MEMBERSHIP

We continue to hold membership at over 600 placing us as the largest squash club in the country. With a steady stream of people moving to the area and a strong feed in from local schools we are lucky to have a ready source of new members. Membership demand is still strong despite having now been in this new location for 6 years. A huge percentage of new members are referred by existing members living up to the marketing adage that your best advertising is "word of mouth" – this certainly works for us.

2017 ACTIVITY

The ability to host the World Junior Championships was the highlight for the year and shows we are more than capable of hosting large world class squash events and expect this will give us confidence to further explore further squash opportunities. Huge thanks to members who worked with us during the alterations and then the lack of court access during the Championships. The finished alterations have been proven to be well designed and solved lots of minor operational problems we had, leaving us with an even better facility. Special thanks must be given to the funders who supported our vision and allowed the alterations to be completed. The funders were TECT, Lion Foundation and NZ Community Trust. Special mention must also be made of Bruce Matheson and ASPEC Construction who delivered a complicated demolition and rebuild all completed within a fully working squash club that was completed ahead of deadline.

PROSHOP & BAR

Both the bar and proshop are major income generators for the club and make a sizeable contribution to the bottom line. The introduction of craft beer has been exceptionally well received this year along with an expanded drink range through the extra display space.

The proshop product range has also been expanded as we test the ability to sell other products, once again made possible with the extra display space. All members are reminded that all profits from the bar and proshop go directly to your club so all purchases make a direct contribution to the clubs finances.

Communications

The preferred communication with members is via newsletter and facebook. All members are encouraged to like us on facebook as this is the most timely communication channel with constant posts of club activity. Further adding to these mediums we intend to upgrade the booking system and website early 2018 making them more compatible with phone technology. Expect to see an improved booking system introducing new functions like email reminders, peak time waiting list for cancelled bookings and online payments.

The iPad communication to above court TV's is a NZ first and has been very quickly embraced by all. Expect to see next year the conclusion to that technology as we do away with the push to talk speakers, with all communications to players coming direct from the iPads through the TV speakers. This is leading edge technology and we are leading the way both locally and internationally.



Facilities

Despite having spent over \$300k on improvements this year, the Committee are constantly looking to improve your squash playing experience. Subject to funding, we are looking to convert the remaining 5 courts to LED lights. The CBK court was converted this year. The LED light is brighter and also brings plenty of power cost and maintenance benefits.

Following on the success of doubles squash we will also be exploring the possibility of converting the remaining 3 courts to moveable walls, giving us potentially 4 full size doubles courts. This is a particularly expensive exercise and will only be undertaken if funding can be secured – watch this space. Further on the horizon the Committee have settled on a master plan that potentially could see the installation of a full Glass Court. This is a major construction and is a medium to long term vision but gives us something to work toward. Draft plans are shown in the Facilities report later in this report.

Sponsors

Our family of sponsors are key contributors to the success of the club. From our long term original court sponsors Artisan Jewellers and MacMurdo Electrical to our valued sponsorship from Mitre 10 and Classic Builders and our newest court sponsors this year of Bureta Physio and CBK Craft Bar & Kitchen we say thank you for your support. Members are encouraged to support these sponsors whenever possible.

Further special thanks goes to our tournament sponsors including PAKn'SAVE Tauriko, PAKn'SAVE Tauranga, ASPEC Construction, Russell Builders and Attach Scaffolding, Squash BOP and Squash NZ. Special mention and thanks also to the major sponsors of the World Junior Championships – Carrus, Craigs Investment Partners & University of Waikato. It is the commitment by these businesses that allows us to provide the level of services we provide – THANK YOU



- A L R I G H T -
lets do this



Gym Fitness Classes

Mon & Wed - 5.30pm

45 min squash specific functional fitness class led by Personal Trainer.

Wednesday Classes start 25 Jan

Monday Classes commence 13 Feb

All fitness levels catered for male & female

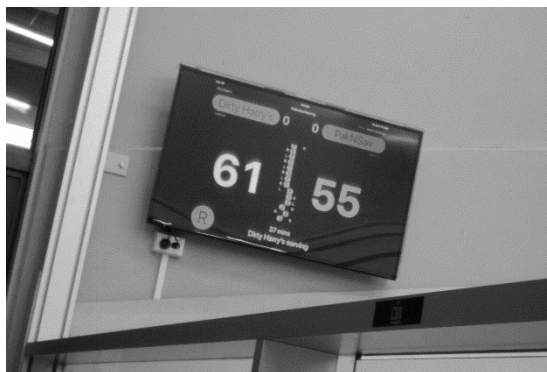
\$10 casual session

\$80 x 10 session concession



*Club Captains:
Garth Mitchinson & Tepua
Russell*

MEMBERS



2017 was another very busy and enjoyable year for your Club Captains.

Interclub

While the year was dominated by the World Juniors, and the Kitchen renovations, there were many other things worthy of recognition. Success on court, fun off court, and lots of new members discovering the enjoyment of playing squash. Interclub was again the backbone of the season for most of our graded players. Devoy had eight Men's and four Women's teams in the Autumn competition, and seven and three respectively in the Winter League. We also had 12 Men and 10 Women playing in the Premier League, for the Bays top players. If you haven't played interclub, it is a great way to meet people from other clubs, and experience some team camaraderie. A lot of fun, and a great introduction to competitive squash with a bit more laid back feel than tournament play.

Superchamps

Devoy again had a strong representation at Regional Superchamps. We entered teams in all grades from B through F, in both Men's and Women's. It's a tough competition to get through in BOP, and we managed to get our C Grade Men and E Grade Men through to Nationals. Both performed strongly and did well to both finish 3rd. A great effort, and good reward for all the training they put in.

Doubles

Doubles League was a revelation this year. It seems the word is finally getting out that this is a great format to play, and that our facilities are the best around. We currently have players travelling from across the Bay, and even Waikato to compete.

The club is heaving on Tuesday nights, with no surprise that the Bar takings are well up. The burgers and chips are proving very popular now that we have the ability to offer fresh cooked food.

Business House

Business House has also been very well supported this year. Lots of new players, and a few higher graded players keeping everyone honest. Another great way to meet other players, have a drink or two, and sneak a bit of exercise in without realising you've done it. The aftermatch competitions have provided a few video highlights for our Facebook page, so make sure you have a look.

Neeley Log

We Challenged Te Puke for the Neeley Log in April, and after a huge battle managed to bring the Log home. A good club format with male and female players from every grade playing each other to decide the overall winner. We defended it against Katikati in June, and look to have safely tucked it away in the trophy cabinet for the Summer. As I mentioned, a very busy year! Thanks to all of you that have helped out when we've needed you, and looking forward 2018 looks like another ripper. See you at the Club.



Pat Taylor
TREASURER



“The membership is near capacity and there are activities all year, so as long as this tendency continues the Club will continue to be in a strong viable financial position”

The Devoy Squash and Fitness Centre has had an extremely busy year, as will have been detailed in previous reports.

There have been large cash flows to accommodate this activity, but I am pleased to report that our effective cash position (current assets of bank and debtors less the current liabilities of creditors) is up on last year.

The Club was the major host of the World Junior Squash Championships and as such was in a position to obtain funds for a major upgrade of the facilities for the kitchen, bar and office areas and also to receive significant subsidies to purchase and install the electronic scoring system and associated TV screens on the courts. The building upgrade was more than the grants received but this was able to be met from the court hireage for the World Junior Squash Championships and reserves held.

During the Championships the Club also held the 50th Anniversary celebrations, which was subsidised by the Club, but was an event which could not be passed unnoticed.

The tournaments, events, coaching and other activities continue, and due to pre-planning are largely self-funded. This is not necessarily reflected in these financial statements as there is no allocation of running costs or additional income to each activity.

The membership is near capacity and there are activities all year, so as long as this tendency continues the Club will continue to be in a strong viable financial position.

Snapshot

Gross Profit for 2017 was \$263,180 compared with \$244,697 in 2016.

Net Trading Surplus (before depreciation expense, grants and sundry income) was \$90,573 compared with \$66,645 in 2016.

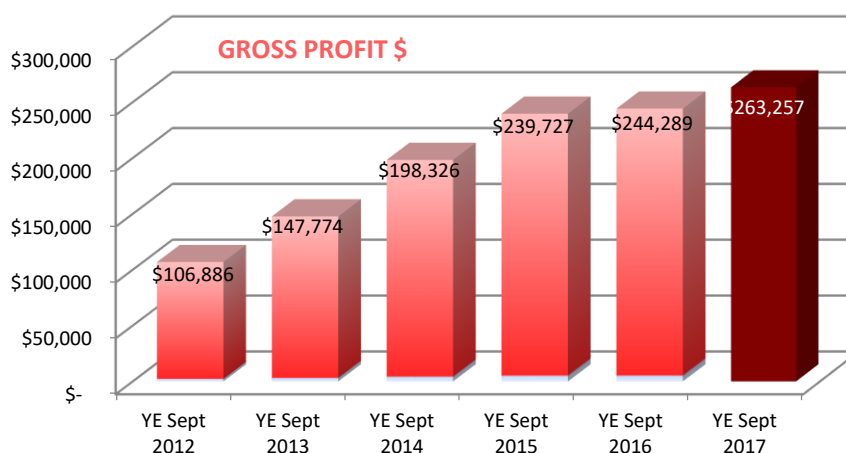
Net Assets increased to \$2,016,888 from \$1,722,882.

This was mainly the building upgrade.

Statement of Financial Performance

Membership revenue, advertising and sponsorship increased. The proshop and bar sales decreased, possibly due to the rebuilding and time out for the World Junior Squash Championships. Costs remained consistent with the prior year, with the exception of administration support Contractor Fees. There are number of regular expenses for power, interest, insurance, computer use and security which must be met each month.

The club contributed to the costs for the team competing for the Cousins Shield. A worthwhile investment as they were victorious.



FINANCIAL STATEMENTS

Statement of Financial Position

The net cash position is \$103,643 which is down on the cash position of \$129,462 last year due to capital expenditure during the year.

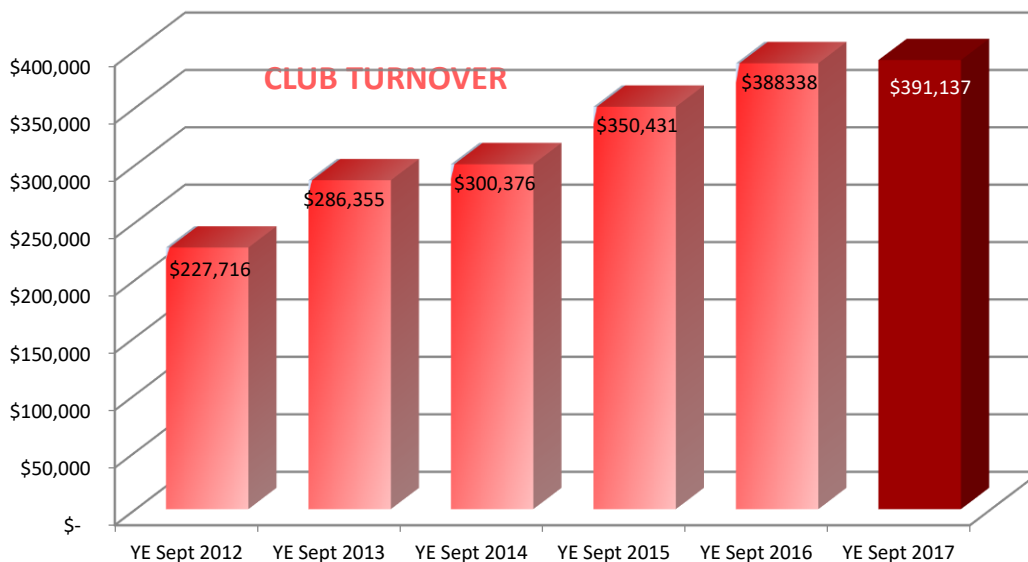
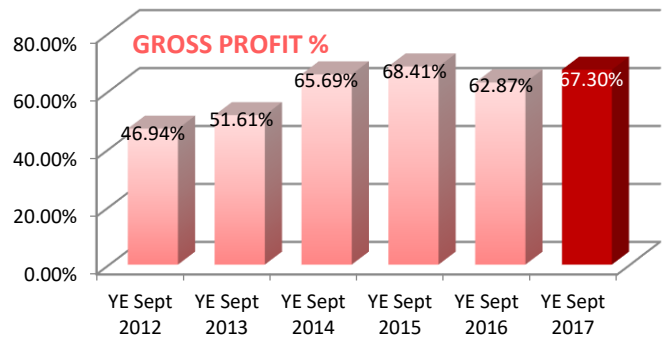
Stock has increased considerably due to the space available. Proshop \$28,903 compared with \$20,579 and bar \$3,977 compared with \$3,136.

The building had additional costs of \$306,723 and the equipment \$8,139 for the ipads and TVs (half the full price contributed by the World Junior Squash organisation) and \$5,170 for the Water Cooler. All of which are wonderful assets for the club.

Events after Balance Sheet

Since Balance Date there have been the purchases of a new refrigerator for the kitchen, furniture for the lounge and a cabinet for the office.

There are no other specific costs expected after balance date.



Donna Taituma
**SQUASH
 DEVELOPMENT**



**1967 – 2017 50th Anniversary
 Tauranga Squash Rackets Club Inc.**

This event was held at Sebel Trinity Wharf on Saturday 22nd of July 2017 to coincide with the World’s Junior Squash Championship.

It was a rocky start in relation to numbers but I had two amazing volunteers that persevered to ensure that thee night was a success, thank you to Garry Christoffersen and Melanie Katu who are both dedicated & valued members of our Club.

MC for the night was Paul Devoy, we had 130 past, present & future members attend. Guest speakers were Harvey Bryant who represented the past, Ross McCurran who represented the present and Master Alex Oakley who represented the future of our Club. All three speakers shared wonderful and funny memories of our club that spanned over the 50 years. Club President, Susan Devoy acknowledged our past members and cut the cake with the 3 speakers to close the formalities, entertainment for the night was Shabang Classic Rock.



Junior Club

Another successful Sunday Junior Club for school terms two and three, where non-members and members aged 7 to 12 attend to play games of similar ability or higher than them. In term 3, I implemented a league competition and with the assistance from Kim Death we developed a mini competition for our juniors. It created healthy competition where the games went to 11 and they umpire and score themselves...all part of preparing them for junior tournaments.

The parents have been amazing and decided to rally together to continue Junior Club during Term 4. Thank you to Kim Death, Darren Wyllie, David & Kim Hammerich, Angela Werder, Linda Boubee and Sandi Clink.



Club Night

This social event is always a success thanks to our very own stalwart, Deb Boyd-Collins. She continues to volunteer her time and effort where adult members and non-members attend to play similar ability or higher players on a Wednesday night. Deb advises “that Club night has had an amazing new wave of ladies attend and attributes this to Kylie Lindsay’s “Intro to Squash” programme.” “People come along to have a go and end up falling in love with the game.” Deb is proud to be a part of their journey of exploration and this is what drives her to volunteer her time every week!

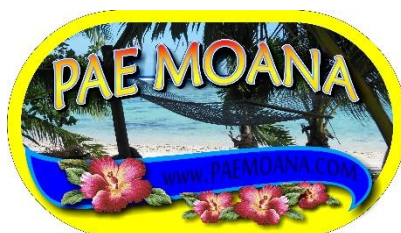
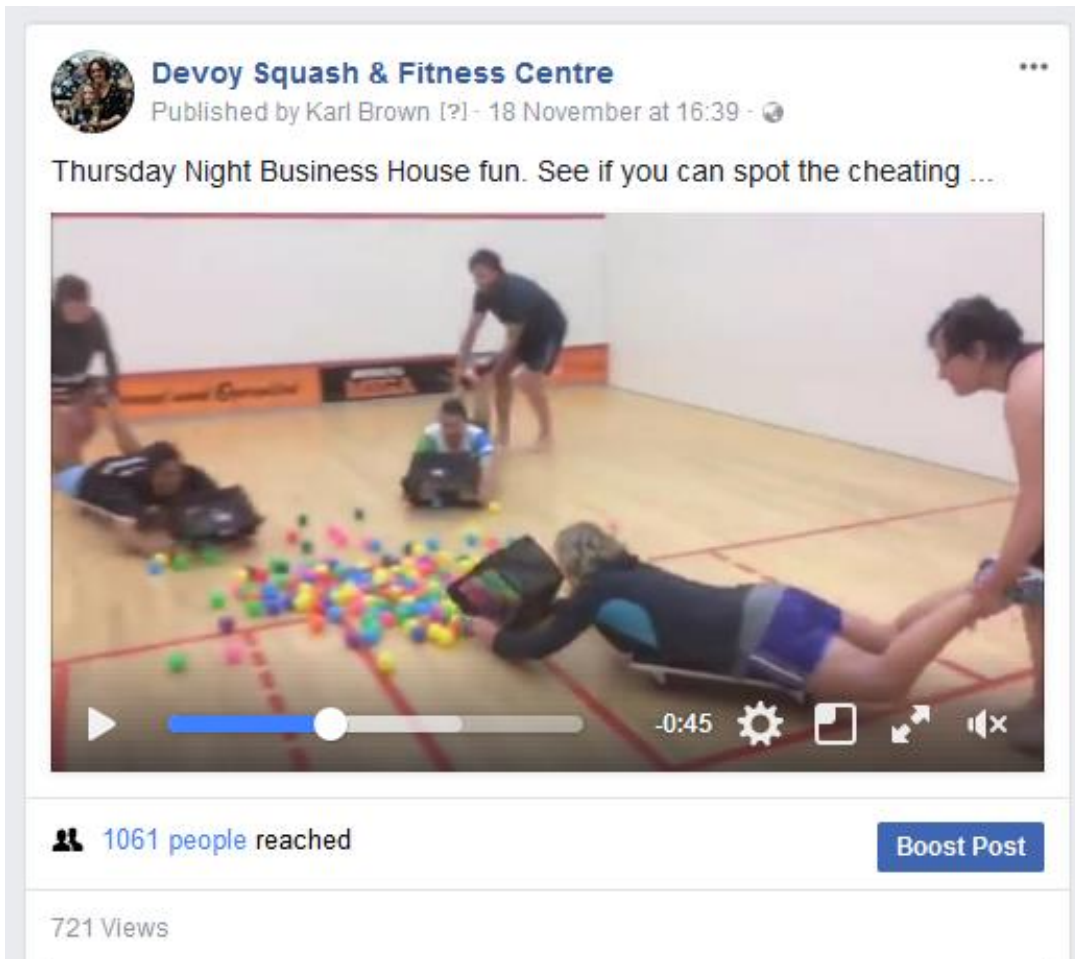
Business House

Sponsored by PaeMoana we have 12 teams of 4 players whom participate in an eight week round. Business House has become more popular this season due to some great on court competition games as well as the after match games, which are proving to be a big hit with players. On these nights I have these amazing young ladies that help me with the supper, raffle and games so thank you to Cassidy Ball, Isobel Brett-Kelly, Sophie Hurley, Stella and Candice Morrison.

Final word

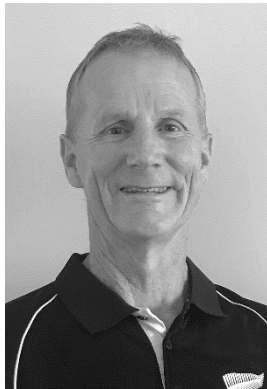
For the past two years I have had the privilege of being a part of this amazing, visionary & dedicated committee and now it is my time to stand down. I have enjoyed learning how our Club operates and being involved with the physical transformations this year. It is a proud moment when I can say that I have been a part of this Club that competes on a regional, national and now international level for squash, so why not join as this is only just the beginning!

Hapaitia te ara tika pumau ai te rangitiratanga mo nga uri whakatipu!
Foster the pathway of knowledge to strength, independence and growth for future generations!



John Revington

FACILITIES AND ASSETS



Club stage 1 upgrade:

The first half of this year saw a huge effort from a large number of people, as we raced to get the planned Stage 1 upgrade completed in time for the World Juniors. With a new commercial kitchen, a new bar complete with walk in back-loading fridge, extended lounge area and reconfigured admin area, the end result looks great and most importantly works well and will serve the club well for the future. At the same time, we took the opportunity to install a new above court electronic marking system linked to Ipad, a new water cooler and replaced all the damaged ceiling tiles.

A big thank you to all those involved and also to members for your patience while the work was being carried out. Generous funding from TECT, NZ Community Trust and Lion Foundation made the project possible, and support from our partner, Tauranga Boys College.

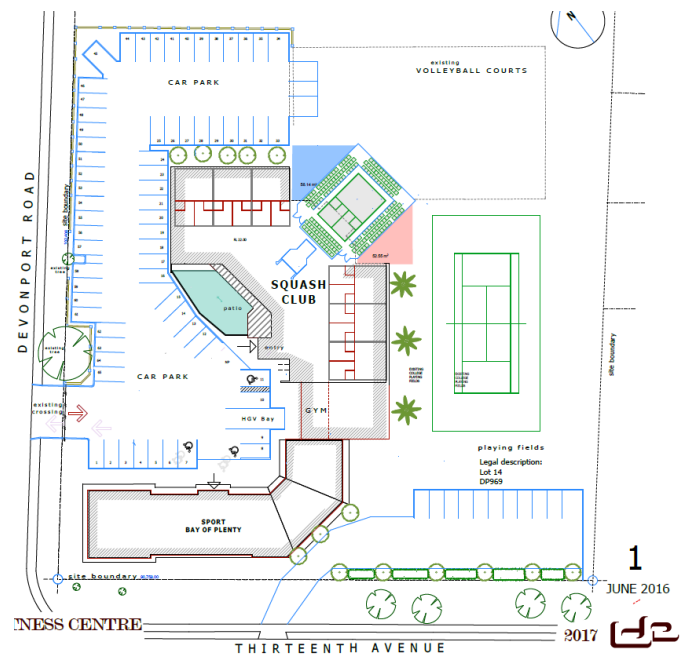
More recently you will have noticed new couches and tables in the lounge area, replacing the old red chairs which came with us from the old club – along with a lot of old members!

Lighting:

The next project we have planned is to fundraise to complete replacement of all the court lighting with LED lighting. This will improve the lighting quality, and importantly reduce our operational costs as the lights last longer and cost less to run. Subject to fundraising we aim to complete this next year.

Future projects:

The committee continues to strategically plan for the future and ensure improvements are part of an overall building master plan. The next phase, Stage 2, is to build upon the huge interest in doubles squash and install moveable walls on the MacMurdo and Artisan courts which will then give us the capability of having 4 full sized doubles courts. Twice the fun!! All going well with fundraising we hope to install these early in 2019 during the quieter summer months. Stage 3, which would complete the current master-plan, is the provision of a glass exhibition court. Any decision on this is some way off and will first involve extensive consultation with members and Tauranga Boys College.



Wayne Werder
Chairperson

World Junior Squash Championships



Two years of planning for the WSF World Junior Squash Championships came to fruition 18-29 July 2017 and by any measure, the event was an unmitigated success. There is a genuine sense of pride in what has been achieved and we sincerely thank you for being part of the action. The Championships was the largest international sporting event ever to be hosted by Tauranga City.

The organisation and hosting was primarily carried out by a volunteer committee who gave the Championships an edge, providing first class hospitality, event management, facilities and service. Feedback from players and coaches, world squash officials, local business owners, Tauranga City Council, the hard working group of 150 volunteers and a new generation of young squash fans has been unanimous in their praise.

We had two goals at the outset: To deliver the best world junior squash championships ever and to also put Tauranga on the map. We have had numerous people approach us and congratulate us on the best world juniors they have been to. We don't think we have spoken to a person who didn't mention in some way how beautiful Tauranga was and how they would love to come back and visit at some point.

The Championships have left a legacy for the sport. We sincerely thanks Squash New Zealand and the three hosting Clubs Devoy Squash & Fitness Centre, Mount Squash Club and Te Puke Squash Club who have shown their capability in running superb international events. We're delighted that the future looks bright for Tauranga as a host city for the future.

We would like to thank the many companies, organisations and people who have supported these Championships. This event simply could not have happened without your support. It was a wonderful occasion and one we will remember for many years to come.

Wayne Werder Chairperson, Organising Committee

World Junior Squash Championships



Event Overview



WSF World Juniors

- The annual World Junior Squash Championships comprises three events featuring both men's and women's junior individual events which take place together; followed by a Junior Team Championship which alternates between Men's and Women's.
- Organisation took nearly 2 years of planning.
- Staffing was primarily a volunteer workforce consisting of an Organising Committee, a paid Championship Director, a contracted Event Logistics Manager and Marketing & Communications Manager, and over 150 volunteers to run the actual event.
- Dame Susan Devoy officially opened the World Championships. *"It's a real opportunity and privilege to play in your home town, some of my favourite memories were in 1987 when we hosted the world champs in Auckland. I'm just glad there weren't so many talented Egyptians, Malaysians and so on around then, I would never have stood a chance!"*
- The Championships were held in four venues: Queen Elizabeth Youth Centre (QEYC) which was the main showcase for the event featuring the all-glass court and seating for up to 1000 spectators; the Devoy Squash & Fitness Centre; Mount Squash Club and Te Puke Squash Club.
- Players were accommodated at the Trinity Wharf Hotel and Armitage Hotel with transport loops between all the venues.
- A host of international referees officiated the Championships. There were also talent scouts here for a shopping spree of top junior players to attend Universities on squash scholarships.
- Entry was free to the three host clubs with a gold coin entry to the Queen Elizabeth Youth Centre. The aim was to make this an affordable family event.
- A slick range of merchandise was offered including hoodies, tees, training jerseys and caps.
- Squash New Zealand re-established itself as a prominent World Squash host and venue, with Kiwi's doing well and performing on home soil and introducing new sponsors and the community to the sport.

RESULTS & HIGHLIGHTS

YEAR ENDED 30 SEPTEMBER

2017



2017 ACTIVITIES

| dame susan devo | | | | squash fitnesscentre | | | |
|------------------|----------------|----------------|----------------|----------------------|------------------|----------------|----------------|
| President | Secretary | Treasurer | Men's Champ | Ladies Champ | President | Secretary | Treasurer |
| 2007: M. Collins | 2007: G. Adams | 2007: M. Brown | 2007: M. Brown | 2007: M. Brown | 2007: M. Collins | 2007: G. Adams | 2007: M. Brown |
| 2008: M. Collins | 2008: G. Adams | 2008: M. Brown | 2008: M. Brown | 2008: M. Brown | 2008: M. Collins | 2008: G. Adams | 2008: M. Brown |
| 2009: M. Collins | 2009: G. Adams | 2009: M. Brown | 2009: M. Brown | 2009: M. Brown | 2009: M. Collins | 2009: G. Adams | 2009: M. Brown |
| 2010: M. Collins | 2010: G. Adams | 2010: M. Brown | 2010: M. Brown | 2010: M. Brown | 2010: M. Collins | 2010: G. Adams | 2010: M. Brown |
| 2011: M. Collins | 2011: G. Adams | 2011: M. Brown | 2011: M. Brown | 2011: M. Brown | 2011: M. Collins | 2011: G. Adams | 2011: M. Brown |
| 2012: M. Collins | 2012: G. Adams | 2012: M. Brown | 2012: M. Brown | 2012: M. Brown | 2012: M. Collins | 2012: G. Adams | 2012: M. Brown |
| 2013: M. Collins | 2013: G. Adams | 2013: M. Brown | 2013: M. Brown | 2013: M. Brown | 2013: M. Collins | 2013: G. Adams | 2013: M. Brown |
| 2014: M. Collins | 2014: G. Adams | 2014: M. Brown | 2014: M. Brown | 2014: M. Brown | 2014: M. Collins | 2014: G. Adams | 2014: M. Brown |
| 2015: M. Collins | 2015: G. Adams | 2015: M. Brown | 2015: M. Brown | 2015: M. Brown | 2015: M. Collins | 2015: G. Adams | 2015: M. Brown |
| 2016: M. Collins | 2016: G. Adams | 2016: M. Brown | 2016: M. Brown | 2016: M. Brown | 2016: M. Collins | 2016: G. Adams | 2016: M. Brown |

PAK'nSAVE OPEN TO ALL PLAYERS EVERY GRADE

DEVOY SQUASH & FITNESS TAURANGA OPEN

19 - 21 MAY 2017

\$\$\$ Cash prizes

ENTRIES CLOSE Friday 12 May

Entry \$40 includes dinner Saturday

VENUE: Played at Devo Squash & Fitness Centre
GAMES: Locals may be required to play Thursday night
DRAW: Will be published on our website www.devoysquashandfitness.co.nz

PAK'nSAVE

Enter on iSquash or email tournaments@devoysquashandfitness.co.nz

Commences Mon 27 March

bureta physio

drop in injury clinic

Mondays 4.00 - 6.00pm
No charge
No appointment required
No obligation
Free advice & assessment
ACC claims processed

Does it hurt ?? Do so...

Eye SERIES FINAL 2017

dame susan devo squash fitnesscentre
2012 Squash Club of the Year

BOP 2017
EYE JUNIOR 900 TOURNAMENT
Sunday 15th October
Devo Squash & Fitness

REFEREE

RULES NIGHT

Presented by a NZ National Referee

Wednesday 3 May @ Devo Squash & Fitness Centre

- Free entry
- Gain confidence to handle all situations
- Perfect for players new to the game
- Ask that question you have always wanted to
- Get upskilled for interclub/superchamps
- Open to players from all clubs

FORM 4 WEEK INTRO TO SQUASH

EVERY MONDAY BEGINNING MARCH 6TH THROUGH TO MARCH 27TH 7PM - 8PM

Sessions will cover the basic fundamentals of squash including grip, swing, shots, footwork, rules and game strategy. For beginners or players wanting to learn more about the game. Great for health and fitness. An opportunity to meet and socialize with like minded people. Men and women welcome.

Cost: \$80
Venue: Devo Squash and Fitness Centre
To register please contact Kylie on 0211732613
Email: kylielindsay@hotmail.co.nz

Spaces are limited so get in quick!

ASH 50 YEARS ANNIVERSARY 1967-2017

Enter now via BOP website or iSquash tournaments@devoysquashandfitness.co.nz
Entries close Monday 9th October (unless filed earlier)

TRY IT. PLAY IT. LOVE IT.

Tauranga Squash Rackets Club Inc.

dame susan devo squash fitnesscentre
Cnr 13th Avenue and Devonport Road, Tauranga. 07 578 3686. www.devoysquashandfitness.co.nz

FORM 4 WEEK INTRO TO SQUASH

EVERY MONDAY BEGINNING AUGUST 21ST THROUGH TO SEPTEMBER 11TH 7PM - 8PM

Sessions will cover the basic fundamentals of squash including grip, swing, shots, footwork, rules & tactics. For beginners or players wanting to learn more about the game. Great for health and fitness. An opportunity to meet and socialize with like minded people. Men and women welcome.

Cost: \$80
Venue: Devo Squash and Fitness Centre
To register please contact Kylie on 0211732613
Email: kylielindsay@hotmail.co.nz

Spaces are limited so get in quick!

Club Champs

Graded & Open
6/7/8 July

devo squash + fitness centre

WSF WORLD JUNIOR Squash CHAMPIONSHIPS

2017 TAURANGA NEW ZEALAND

VOLUNTEERS NEEDED

WIN this Mystery Gift pack + Wine

by playing your next game of squash on the Classic Builders court during the months of Dec & Jan. One lucky member's name will be randomly drawn from bookings on the Classic Builders court.

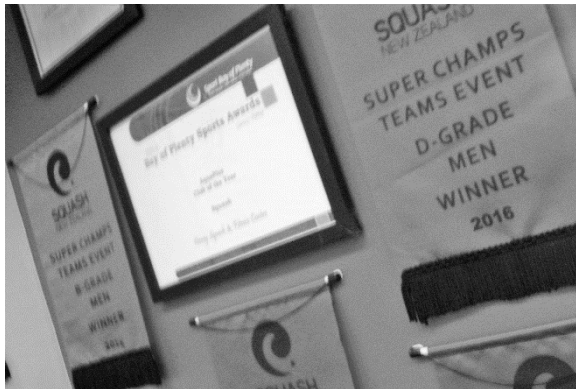
WSF WORLD JUNIOR Squash CHAMPIONSHIPS

2017 TAURANGA NEW ZEALAND

Classic Builders YOUR LOCAL BUILDER FOR OVER 20 YEARS

rooms to life

2017 ACTIVITIES



ASPEC construction

A2 & Below Tournament

25 – 27 August 2017
Entries close 18 August

\$35 Entry Fee
Includes Saturday night meal
Mixed gender grades possible for top divisions
Local players may be required to play Thurs
Draws will be posted on club website - please check for your playing times from Tues 22nd.
www.devoysquashandfitness.co.nz

devoy squash + fitness centre

Enter on iSquash or email tournaments@devoysquashandfitness.co.nz

ASPEC construction

FORM

ACHING CLINICS

RUN BY FORMER NZ PRO KYLIE LINDSAY

FRIDAY 12TH OCTOBER 7-8.30PM - MOVEMENT
SATURDAY 19TH OCTOBER 7-8.30PM - CONTROLLING THE T

Learn about the game and get tips on how to improve your squash.
The first night covers movement - learn how to be more efficient & effective with your movement.
The second night covers controlling the T - learn how to improve so you can dominate the T and control the rally.

Cost: \$25 per night
Venue: Devoys Squash and Fitness Centre
To register please contact Kylie on 0211732613
Email: kylieclindsay@hotmail.co.nz

Spaces are limited so get in quick!

Junior Club Champs

20/23 Sept

Boys/Girls Under 19
Boys/Girls Under 17
Boys/Girls Under 16
Boys/Girls Under 15
Boys/Girls Under 11

Open to Graded and Ungraded members
Trophies to be awarded at end of year Prizegiving
No entry fee
Kitchen open Friday Night
Enter on Noticeboard or email: tournaments@devoysquashandfitness.co.nz

Gym Fitness Classes

Mon 5.30pm - cardio training
Wed 5.30pm - strength training

45 minute classes. No booking required
\$10 casual session or \$50 x 10 classes
Supervised by a Strength & Conditioning Coach.
All fitness levels catered for. Men & Women

First Training Session NO CHARGE

50 YEARS ANNIVERSARY
Tauranga Squash Rackets Club Inc.

devoy squash + fitness centre
office@devoysquashandfitness.co.nz

tickets \$60pp or \$110 per couple

Sponsored by

Friday Night Poker

at the Club

Starts Friday Dec 1
7.00pm start
Texas Holdem Poker
\$20 buy in
Bar open
Open to members and guests

same susan devoys

RUSSELL Builders Ltd

Entries close 23 June
\$40 entry fee for singles competition
\$40 entry fee per player doubles
\$80 entry fee for singles & doubles
Entry fees discounted to \$35 & \$70 if paid prior to 23 June
pay direct to 030435 0457798 04
Doubles to be played on FULL SIZE DOUBLES COURTS
Doubles Competition limited to 16 teams. Must be over 35 yrs
Doubles teams limited to 7000 points combined
Draw will allow entry to both singles and doubles competition
Locals may be required play Thurs
Enter on iSquash or tournaments@devoysquashandfitness.co.nz

Masters & Doubles Tournament

30 June
1-2 July

Attach SCAFFOLDING

50 Year Anniversary Dinner

22 July 2017

tickets from www.planetreg.com/TaurangaSquashClub50thAnniversary

office@devoysquashandfitness.co.nz

WEST WORLD JUNIOR SQUASH CHAMPIONSHIPS 2017

devoy squash + fitness centre

YOGA STYLE CLASS SQUASH SPECIFIC

Wednesday 7.00pm - 8.00pm
\$10 donation per person
All welcome

Classes by ROB SINNS
Personal Trainer
Yoga Instructor
027 4534452

devoy squash + fitness centre

Rarotonga Squash Open October 2018

THIS COULD BE YOU

19th-24th Oct, Rarotonga Cook Islands
Tentative dates on 13-25th Nov 2018
Starts in early November to ensure you get there
Contact Michael O'Brien for entry including
airfare, transport, accommodation
027 5692017 or michael.obrien@planetreg.com

COOK ISLANDS SQUASH

2017 ACTIVITIES



FOR ADULTS PRE SEASON TRAINING

EVERY MONDAY & THURSDAY NIGHT BEGINNING FEBRUARY
E & D GRADE: 6.10-7.00pm
C & B GRADE: 7.30-8.00pm

Sessions will be run by **Kylie Lindsay** with the help of other coaches every week. The training will be designed to get you ready for the season. It will include group coaching, routines, tactical fitness and matchplay.

Great opportunity to get a kickstart for the season at Devoys Squash and Fitness Centre.

Cost: \$150
Venue: Devoys Squash and Fitness Centre
To register please contact Kylie Lindsay
Email: kylielindsay@hotmail.co.nz

Spaces are limited so register early!

WIN 3 months FREE membership!

WESTERN BOP SQUASH OPEN DAY

Sunday 24th September, 1pm-4pm

Try Squash at one of our four local clubs:

Devoys Squash & Fitness
Cnr 13th Avenue & Devonport Road
Ph: 07 578 3686
www.devoysquashandfitness.co.nz

Te Puke Squash Club
Landscape Road
Ph: 021 471 085
www.sporty.co.nz/tepuquesquash

Katikati Squash Club
6 Wharawhara Road
Ph: 021 821 007
www.katikatisquash.org

Mt Maunganui Squash Club
Blake Park, Miro St
Ph: 07 575 4941
www.mtsquashclub.co.nz

Racquets & Balls Supplied

Sausage Sizzle

Discounted memberships available on the day

All ages welcome

Have Fun & make new Friends

Squash Demonstrations

Free Coaching

Try a new Club

FORM SQUASH

TRAIN LIKE A PRO

WITH FORMER NZ PRO KYLIE LINDSAY & RENT WOMEN'S WORLD DOUBLES CHAMPION NZ NUMBER 2 AMANDA LANDERS-MURPHY

SATURDAY 4th NOVEMBER
10AM-3PM

Train like a pro player for the day. Each day will feature a variety of sessions that pro players do including solo practice, ghosting, circuits, routines, speed & agility, match analysis & matchplay. Great opportunity to experience how the pros train and get tips for your own training. All ability levels welcome.

Cost: \$80 per day
Venue: Devoys Squash and Fitness Centre
To register please contact Kylie on 0211732613
Email: kylielindsay@hotmail.co.nz

Spaces are limited so get in quick!

2017 NZ DOUBLES CHAMPIONSHIPS

8 - 10 SEPTEMBER

1 DIVISION \$40 PER PLAYER • 2 DIVISIONS \$70 PER PLAYER • CASH PRIZES

Local players may be required to play Thursday night
Dinner provided Saturday night
Entry - maximum 2 divisions per player

ENTER NOW
Via iSquash or email tournaments@devoysquashandfitness.co.nz
Entries close 1 September 2017

| DIVISIONS | |
|-----------|---------------------------|
| OPEN | Men's Women's Mixed |
| MEN | 35+ 50+ |
| WOMEN | 35+ |
| SOCIAL | Open Women's |

TRY IT!

For more information contact us

JUNIOR DEVELOPMENT PROGRAMMES 2017

FOR BOYS & GIRLS

TERM 2 PROGRAMME
Every Monday 1st May to 3rd July (excluding Queens Birthday 5th June)

PROGRAMME OVERVIEW
Our team at the Devoys Squash & Fitness Centre are committed to the development of squash. Our structured programme is hugely popular and designed to provide new and aspiring junior boys and girls aged 6-16 years an opportunity to receive regular coaching in the technical aspects of squash, enjoy game play in a non-competitive or competitive environment and of course have fun. Participants must be full financial members of the Devoys Squash & Fitness Centre.

PROGRAMMES

3.30pm-4.10pm: 10 years & under
This group is for those who are beginners or relatively new to the game of squash. It will cover general ball skills, technique, development of fundamental movement skills, speed and agility, and fun squash activities appropriate to their stage of athletic and squash development.

4.10pm-4.50pm: 11-13 year olds
This group is for those developing players who may still be relatively new to the game who wish to improve their skills and their game. It will cover general movement, squash co-ordination, tactical awareness, technique and fun squash activities appropriate to their stage of athletic and squash development.

4.50pm-5.30pm: 14 years & older or grade B & above
This group is for those developing players who are slightly older or have been playing for a few years or younger players that are 13 grade & above who wish to improve their skills and their game. It will cover

REGISTRATION
Registrations are to be completed online via the Devoys Squash Club website.
Class sizes are limited and are on a first-in first-served basis so get in quick!
All participants will be assessed on the first day in order to assure placement in the appropriate level and compatible group.

FREE Information Seminar

Wed 1 Nov - 7.00pm

Presented by **Blair Jarratt & Sarah Astwood - Physios**
Emma McMichael - Sports Dietician

Topics covered:

- Hydration & Nutrition in sport
- Stretching in the 2000's: Dynamic vs Static
- Wellness and what that means to fit the pillars of fitness
- Injury prevention for adults and kids
- Appropriate fuel before and after your session
- Warming up - are you doing it for yourself?

Introducing the Magners Irish Cider Range. **FREE TASTING**

Win a **FREE MASSAGE** or **PILATES CLASSES** from Bureta Physio

Business House

Thursday 9 Mar - 13 Apr 2017

6 Week competition
Starts 6.10pm
\$150 per team of 4
Sausage sizzles & raffles

Entries close 3rd March. Entries to: drussell@xtra.co.nz or phone 027-584-957

Proudly sponsored by **Woolworths**

10.00AM - 11.00AM
NO CHARGE FOR MEMBERS
NON-MEMBERS \$5.
PARENTS WELCOME
FREE WI-FI
SUN 29 OCT - 10 DEC

SUNDAY Junior Squash

SCHOOL HOLIDAY PROGRAMME

UNGRADED & BEGINNERS: OCTOBER 4th & 5th 9AM-12PM
23-24 GRADE & 14+ YEARS OF AGE: OCTOBER 4th & 5th 11-4PM

Programme

- Coaching
- Fun games
- Matchplay
- Movement
- Racket & ball skills
- Fitness
- Lots of fun!
- Can attend one or both days

1 day - \$30
Both days - \$50
Contact: kylielindsay@hotmail.co.nz

PROUDLY SUPPORTED BY: **PAK'nSAVE**
OUR POLICY: NZ'S LOWEST FOOD PRICES
TAURIKO

2017 Annual Dinner & Prizegiving

Join us to end the season with a catered meal followed by celebrating our Champions of the year at our Annual Prizegiving. Finish the evening with some great music by Kurt

Friday 10 November 6.00pm
Adults \$30 / Children under 16 \$15
Tickets available from office
Dress up theme - **ROCKSTAR**
Come dressed as your favourite star. Best dressed prizes to be won ...

Tickets must be purchased by 6 Nov for catering purposes

IAN TAYLOR SCHOLARSHIP RECIPIENTS 2017



“Ian was passionate about squash and in particular loved to see Juniors improving at every level. These scholarships are the perfect legacy to keep his memory alive”

BEN GRINDROD

(Senior Scholarship)

- World ranking No. 133
- NZ Ranking No. 5
- Devoys Squash & Fitness Men’s Club Champion
- Cousins Shield winning team 2017
- World Men’s Team Marseille, France



GLENN TEMPLETON

(Junior Scholarship)

- NZ U17 National Champion
- NZ Elite Junior Squad
- National B Grade Super Champs winner
- NZ Secondary Schools Team
- 2018 Trans-Tasman Junior Test Team



dame susan devoys
squash fitnesscentre



IAN TAYLOR JUNIOR SCHOLARSHIP
Aspire to Inspire

Jack Niles

(Junior Scholarship)

- B Grade player
- Squash Coach
- World Junior Squash Championships volunteer



At 30 September 2017
RESULTS AND HIGHLIGHTS



| CLUB CHAMPIONS 2017 | MEN'S / BOYS | WOMEN'S / GIRLS |
|-----------------------|-----------------------|-------------------|
| Open Champion | Ben Grindrod | Jo Shanks |
| B-Grade | Chris Tietjen | Taylor Clarke |
| C-Grade | Ben McCurran | Joy Fowles |
| D-Grade | Josh Goodwin | Diane Sisson |
| E-Grade | Blair Atkinson | Rachel McKenzie |
| F-Grade | Connor Christoffersen | Jaime Mitchinson |
| Under 19 years | Glenn Templeton | Taylor Clarke |
| Under 17 years | Taylor Bettleheim | Anika Russell |
| Under 15 years | Jared Lewitt | Emily Chamberlain |
| Under 13 years | Toby Elsom | Kayla Bowles |
| Under 11 years | Not contested | Erin Wyllie |
| Rookie of the Year | Mark Hooper | Brooklyn Doney |
| Most Improved Player | Logan Aldridge | Anika Russell |
| Most Promising Junior | Mitchell White | Jaime Mitchinson |

SPECIAL CLUB AWARDS 2017

| | |
|---------------------|-------------------|
| Personality Award | Mike Dunston |
| Dummy Spitter Award | Richard Harland |
| Service Award | Michelle Oldfield |

IAN TAYLOR MEMORIAL SCHOLARSHIPS 2017

| | |
|------------------------------|--|
| Junior Scholarship Recipient | Glenn Templeton \$300 Jack Niles \$200 |
| Senior Scholarship Recipient | Ben Grindrod \$500.00 |

At 30 September 2017

RESULTS AND HIGHLIGHTS



“Some people want it to happen, some wish it would happen, others make it happen”

Michael Jordan

JUNIOR NATIONAL ACHIEVEMENTS

Jaime Mitchinson

NZ F/J Womens Champion
BOP Junior Development/Future Stars Girls

Sean Dykes

BOP Junior Team
NZ Secondary Schools Team
NZ Junior Elite Squad
Cousins Shield Champion Team
2018 Trans-Tasman Junior Test Team

Taylor Clarke

BOP Junior Team
NZ Secondary Schools Team
BOP Junior Elite Girls

Mitchell White

BOP Junior Team
BOP Junior Elite Boys

Joe Smythe

NZ Junior Development Squad
BOP Junior Elite Boys

Logan Brill

NZ Junior Development Squad
BOP Junior Elite Boys

Ben McCurran

BOP Junior Elite Boys

Taylor Bettelheim

BOP Junior Elite Boys

Jack Niles

BOP Junior Elite Boys

Dylan Russell

BOP Junior Elite Boys

Joel Kennerley

BOP Junior Development Boys

Logan Aldridge

BOP Junior Development Boys

Adam Hitchiner

BOP Junior Development Boys

Sam Niles

BOP Junior Development Boys

Drew de Wet

BOP Junior Development Boys

Benjamin Adams

BOP Junior Development Boys

Callum Owen

BOP Junior Development Boys

Jip Haitsma

BOP Junior Future Stars Boys

Jared Lewitt

BOP Junior Future Stars Boys

Emily Chamberlain

BOP Junior Development/Future Stars Girls

Hope Kennerley

BOP Junior Development/Future Stars Girls



At 30 September 2017
RESULTS AND HIGHLIGHTS



“Some people want it to happen, some wish it would happen, others make it happen”
 Michael Jordan

SENIOR NATIONAL ACHIEVEMENTS

Ben Grindrod **Jamie Oakley**
Alex Oakley **Josh Oakley**
Sean Dykes **Josh Larkin – import**
Cousins Shield Men’s Team National Champions

Garth Mitchinson **Greg Cato**
Joe Smythe **Ben McCurran**
Drew de Wet **Adam Hitchiner**
Logan Brill
C Grade Superchamps Regional Champions

Jo Shanks
BOP Women’s Team National Champion
BOP Masters Team

Marcus Niles
BOP Masters Team

Shari Ball
BOP Masters Team

Ross McCurran **BJ McKenzie**
Michel Galloway
District Referees

Becky Clarke
National Referee



IN PARTNERSHIP

YEAR ENDED 30 SEPTEMBER

2017



WSF WORLD JUNIOR

Squash

CHAMPIONSHIPS
2017 TAURANGA

dame susan devoy

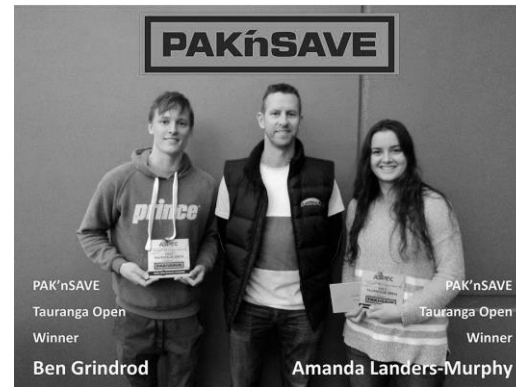
squash



fitnesscentre

2017 Our Fabulous
**SPONSORS &
FUNDERS**

Thank you!



NAMING RIGHT COURT SPONSORS



TOURNAMENT SPONSORS



TAURIKO



FUNDERS



MAJOR PARTNERSHIPS



FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER

2017



Annual Report

Tauranga Squash Rackets Club Incorporated trading as Devoy
Squash and Fitness Centre
As at 30 September 2017

Prepared by Bennetts Proactive Accountants Limited

Contents

| | |
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| 3 | Compilation Report |
| 4 | Entity Information |
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| 11 | Statement of Accounting Policies |
| 12 | Notes to the Performance Report |

Compilation Report

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre For the year ended 30 September 2017

Compilation Report to the Members of Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre.

Scope

On the basis of information provided and in accordance with Service Engagement Standard 2 Compilation of Financial Information, we have compiled the financial statements of Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre for the year ended 30 September 2017.

These statements have been prepared in accordance with the accounting policies described in the Notes to these financial statements.

Responsibilities

The Members are solely responsible for the information contained in this financial report and have determined that the accounting policies used are appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

No Audit or Review Engagement Undertaken

Our procedures use accounting expertise to undertake the compilation of the financial statements from information you provided. Our procedures do not include verification or validation procedures. No audit or review engagement has been performed and accordingly no assurance is expressed.

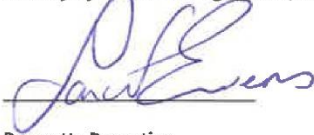
Independence

We are not independent of Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre.

Michelle Oldfield is an employee of Bennetts Proactive Accountants Limited. Michelle has assisted in the processing of the financial data during the year, assisted with the preparation of monthly management reports for Committee discussion and assisted with the preparation of the Annual Report. There has been a peer review of the final Annual Report.

Disclaimer

We have compiled these financial statements based on information provided which has not been subject to an audit or review engagement. Accordingly, we do not accept any responsibility for the reliability, accuracy or completeness of the compiled financial information contained in the financial statements. Nor do we accept any liability of any kind whatsoever, including liability by reason of negligence, to any person for losses incurred as a result of placing reliance on this financial report.



Bennetts Proactive

Te Puke

Dated: 14 December 2017

Entity Information

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre For the year ended 30 September 2017

Legal Name of Entity

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

Entity Type and Legal Basis

Incorporated Society and Registered Charity

Incorporation Date

20 September 1967

Incorporated Society Number

213390

Charity Registration Number

CC40156

IRD Number

017-600-370

Entity's Purpose or Mission

Our purpose is to inspire health and wellbeing through squash and fitness. Our vision is a centre of excellence where we have fun, keep fit, play squash. Our values are **D**ynamic; **E**xcellence; **V**alue our members; **O**pportunities; **Y**es we can attitude!

Entity Structure

The affairs of the Incorporation are managed by a Committee consisting of the President, Chairperson, Treasurer, Secretary and section representatives.

Committee Members

President - Dame Susan Devoy

Treasurer - Pat Taylor

Secretary - Michelle Oldfield

Club Captain (Ladies) - Tepua Russell

Club Captain (Mens) - Garth Mitchinson

Damon Bowles

Donna Taituma

John Revington

Shane Death

Zoe Blissett (Resigned April 2017)

Club Manager

Karl Brown

Club Statistician

Kylie Lindsay/Rachel Brett-Kelly

Main Sources of Entity's Cash and Resources

The Club's main sources of income are made up as follows:

- 44% from Squash and Fitness Centre membership;
- 37% from the sale of goods and services in the proshop and kitchen/bar;
- 9% from hosting tournaments and internal leagues;
- 7% from facility hire;
- 1% from Squash development programmes for senior and junior members;
- 2% from other activities.

Main Methods Used by Entity to Raise Funds

The Club's fundraising activities include securing sponsorship from local businesses to support our tournaments.

Entity's Reliance on Volunteers and Donated Goods or Services

The Club relies on the work undertaken by members on a volunteer basis. Volunteers spend a significant amount of time organising and co-ordinating tournaments, internal leagues and events along with attending to the day-to-day running of the facility.

Bankers

Westpac Bank

Physical Address

Cnr Devonport Road & 13th Avenue, Tauranga

Postal Address

PO Box 614, Tauranga

Statement of Financial Performance

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

For the year ended 30 September 2017

| | NOTES | 2017 | 2016 |
|---|-------|----------------|----------------|
| Gross Profit (Loss) from trading centres | | | |
| Fees, subscriptions and other revenue from members | | | |
| Squash Centre and Fitness Centre | | 199,211 | 171,457 |
| Tournaments | | 5,825 | (2,425) |
| Interclub & Eliminations | | (827) | (1,932) |
| Business House | | 2,034 | 1,279 |
| Social Events | | (2,712) | 465 |
| Squash Development (Senior & Junior) | | 776 | 11,069 |
| Total Fees, subscriptions and other revenue from members | | 204,308 | 179,914 |
| Revenue from providing goods or services | | | |
| Trading revenue | | | |
| Proshop | | 23,498 | 21,906 |
| Kitchen & Bar | | 35,374 | 42,878 |
| Total Trading revenue | | 58,872 | 64,783 |
| Total Revenue from providing goods or services | | 58,872 | 64,783 |
| Total Gross Profit (Loss) from trading centres | | 263,180 | 244,697 |
| Expenses | | | |
| Costs related to providing goods or service | | 172,607 | 178,052 |
| Other expenses | | 66,006 | 67,062 |
| Total Expenses | | 238,613 | 245,114 |
| Trading Profit/(Loss) for the Year | | 24,567 | (417) |
| Other Income | | | |
| Interest, dividends and other investment revenue | | 1,142 | 2,088 |
| Donations, fundraising and other similar revenue | | 267,115 | - |
| Other revenue | | 1,183 | (784) |
| Total Other Income | | 269,440 | 1,304 |
| Surplus/(Deficit) for the Year | | 294,006 | 886 |

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Financial Position

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre As at 30 September 2017

| | NOTES | 30 SEP 2017 | 30 SEP 2016 |
|---|-------|------------------|------------------|
| Assets | | | |
| Current Assets | | | |
| Bank accounts and cash | | 103,643 | 129,462 |
| Debtors and prepayments | | 22,470 | 11,732 |
| Inventory | | 32,880 | 23,715 |
| GST | | 13,781 | - |
| Total Current Assets | | 172,775 | 164,908 |
| Non-Current Assets | | | |
| Property, Plant and Equipment | | 2,020,645 | 1,766,631 |
| Total Non-Current Assets | | 2,020,645 | 1,766,631 |
| Total Assets | | 2,193,420 | 1,931,539 |
| Liabilities | | | |
| Current Liabilities | | | |
| Creditors and accrued expenses | | 15,809 | 19,195 |
| GST | | - | 805 |
| Total Current Liabilities | | 15,809 | 20,000 |
| Non-Current Liabilities | | | |
| Loans | | 160,723 | 188,657 |
| Total Non-Current Liabilities | | 160,723 | 188,657 |
| Total Liabilities | | 176,532 | 208,657 |
| Total Assets less Total Liabilities (Net Assets) | | 2,016,888 | 1,722,882 |
| Accumulated Funds | | | |
| Accumulated surpluses or (deficits) | | 2,016,888 | 1,722,882 |
| Total Accumulated Funds | | 2,016,888 | 1,722,882 |

Pat Taylor
 Treasurer

Date

Dame Susan Devoy
 President

Date

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Cash Flows

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre For the year ended 30 September 2017

| | 2017 | 2016 |
|---|------------------|-----------------|
| Cash Flows from Operating Activities | | |
| Donations, fundraising and other similar receipts | 266,115 | - |
| Fees, subscriptions and other receipts from members | 236,359 | 230,264 |
| Receipts from providing goods or services | 147,531 | 160,167 |
| Interest, dividends and other investment receipts | 1,142 | 2,088 |
| Cash receipts from other operating activities | 1,949 | (1,120) |
| GST | (15,876) | 122 |
| Payments to suppliers and employees | (307,718) | (314,825) |
| Total Cash Flows from Operating Activities | 329,502 | 76,696 |
| Cash Flows from Investing and Financing Activities | | |
| Receipts from sale of property, plant and equipment | - | 87 |
| Payments to acquire property, plant and equipment | (321,336) | (7,791) |
| Repayments of loans borrowed from other parties | (26,934) | (30,405) |
| Cash Flows from Other Investing and Financing Activities | (7,051) | 2,327 |
| Total Cash Flows from Investing and Financing Activities | (355,321) | (35,782) |
| Net Increase/ (Decrease) in Cash | (25,818) | 40,914 |
| Cash Balances | | |
| Cash and cash equivalents at beginning of period | 129,462 | 88,548 |
| Cash and cash equivalents at end of period | 103,643 | 129,462 |
| Net change in cash for period | (25,818) | 40,914 |

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Depreciation Schedule

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre

For the year ended 30 September 2017

| NAME | COST | OPENING VALUE | PURCHASES | DISPOSALS | DEPRECIATION | CLOSING VALUE |
|--|------------------|------------------|----------------|-----------|---------------|------------------|
| Devoy Squash & Fitness Centre - Building & Improvements | | | | | | |
| ASB System 100 Squash courts (2) | 172,728 | 159,287 | - | - | 4,779 | 154,508 |
| Building - Squash courts | 1,798,995 | 1,544,858 | - | - | 46,346 | 1,498,512 |
| Clubroom alterations - Plans | 696 | 696 | - | - | - | 696 |
| Clubroom alterations - Plans | 1,304 | 1,304 | - | - | - | 1,304 |
| Clubroom alterations - Plans | 2,348 | 2,348 | - | - | - | 2,348 |
| Decking | 17,160 | 14,924 | - | - | 448 | 14,477 |
| Fencing | 4,512 | 2,811 | - | - | 281 | 2,530 |
| Kitchen Upgrade | 306,723 | - | 306,723 | - | 2,300 | 304,422 |
| Landscaping | 1,500 | 1,500 | - | - | - | 1,500 |
| Total Devoy Squash & Fitness Centre - Building & Improvements | 2,305,965 | 1,727,728 | 306,723 | - | 54,154 | 1,980,297 |
| Devoy Squash & Fitness Centre - Furniture & Fittings | | | | | | |
| Bar tables & chairs | 6,440 | 2,110 | - | - | 422 | 1,688 |
| Blinds | 9,451 | 2,243 | - | - | 561 | 1,682 |
| Floor coverings | 26,554 | 2,065 | - | - | 826 | 1,239 |
| Grandstand barriers QE2 seating | 693 | 499 | - | - | 100 | 399 |
| Grandstand barriers QE2 seating | 2,022 | 1,229 | - | - | 246 | 983 |
| Honors board | 895 | 738 | - | - | 74 | 664 |
| Lounge furniture | 2,680 | 64 | - | - | 14 | 50 |
| Phone and internet set up | 889 | 771 | - | - | 356 | 415 |
| Portable Bleacher seating (10) | 19,900 | 12,094 | - | - | 2,419 | 9,676 |
| Total Devoy Squash & Fitness Centre - Furniture & Fittings | 69,525 | 21,812 | - | - | 5,016 | 16,795 |
| Devoy Squash & Fitness Centre - Office Equipment | | | | | | |
| Acer Laptop | 1,369 | 1,004 | - | - | 548 | 456 |
| Computer booking system | 13,465 | 457 | - | - | 228 | 228 |
| Intel Computer | 1,840 | 1,717 | - | - | 736 | 981 |
| Microsoft Tablet | 564 | - | - | - | - | - |
| POS till system & QEM online software licences | 10,190 | 5,297 | - | - | 2,119 | 3,178 |
| Varidesk NZ - Office desk | 649 | 565 | - | - | 73 | 491 |
| Total Devoy Squash & Fitness Centre - Office Equipment | 28,077 | 9,039 | - | - | 3,704 | 5,335 |
| Devoy Squash & Fitness Centre - Plant & Equipment | | | | | | |
| AED Lifepak CR+ | 2,700 | 997 | - | - | 249 | 748 |
| Alarm system | 6,825 | 1,619 | - | - | 405 | 1,214 |
| Bar freezer | 457 | 109 | - | - | 27 | 82 |
| Bar fridge | 457 | 109 | - | - | 27 | 82 |
| Club champ trophies & cups (11) | 905 | 497 | - | - | 25 | 472 |
| Club signage | 1,375 | 856 | - | - | 86 | 770 |
| Dishwasher - Zanussi | 2,950 | 151 | - | - | 33 | 118 |

These financial statements have been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

| NAME | COST | OPENING VALUE | PURCHASES | DISPOSALS | DEPRECIATION | CLOSING VALUE |
|--|------------------|------------------|----------------|-----------|---------------|------------------|
| Fire extinguishers | 356 | 38 | - | - | 5 | 33 |
| iPads for Scoring System | 2,160 | - | 2,160 | - | 216 | 1,944 |
| Ladder | 511 | 69 | - | - | 7 | 62 |
| Marking sound system (2) | 1,831 | 965 | - | - | 241 | 724 |
| Marking sound system (4) | 3,138 | 911 | - | - | 228 | 683 |
| Notice board | 725 | 323 | - | - | 52 | 271 |
| Oven | 1,217 | 290 | - | - | 72 | 217 |
| Pie warmer | 200 | 26 | - | - | 3 | 23 |
| Protective eyewear | 240 | 21 | - | - | 4 | 17 |
| Scoring System TVs, Covers & Installation | 5,979 | - | 5,979 | - | 598 | 5,381 |
| Sony 60" LED TV | 2,043 | 1,062 | - | - | 425 | 637 |
| Water Cooler | 5,170 | - | 5,170 | - | 431 | 4,739 |
| Watercooler | 1,295 | 11 | - | 11 | - | - |
| Total Devoy Squash & Fitness Centre - Plant & Equipment | 40,533 | 8,052 | 13,309 | 11 | 3,133 | 18,217 |
| Total | 2,444,100 | 1,766,631 | 320,031 | 11 | 66,006 | 2,020,645 |

These financial statements have been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Accounting Policies

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre For the year ended 30 September 2017

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre is a registered charity, it is exempt from Income Tax.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Notes to the Performance Report

Tauranga Squash Rackets Club Incorporated trading as Devoy Squash and Fitness Centre For the year ended 30 September 2017

| | 2017 | 2016 |
|---|----------------|----------------|
| 1. Analysis of Revenue | | |
| Fees, subscriptions and other revenue from members | | |
| Squash Centre and Fitness Centre | | |
| Membership - Squash Centre | 148,154 | 140,964 |
| Facility Hire | 28,984 | 11,890 |
| Advertising | 9,050 | 7,000 |
| Fundraising & Social | - | 126 |
| Membership - Fitness Centre | 9,772 | 11,854 |
| Sponsorship | 4,337 | 2,033 |
| Total Squash Centre and Fitness Centre | 200,297 | 173,868 |
| Tournaments | | |
| Entry Fees | 16,649 | 12,113 |
| Sponsorship | 8,435 | 10,772 |
| Other income | 1,627 | 3,424 |
| Total Tournaments | 26,711 | 26,309 |
| Interclub & Eliminations | | |
| Entry fees | 3,523 | 4,066 |
| Total Interclub & Eliminations | 3,523 | 4,066 |
| Business House | | |
| Entry Fees | 3,126 | 2,287 |
| Other Income | 430 | - |
| Sponsorship | - | 93 |
| Total Business House | 3,556 | 2,380 |
| Social Events | | |
| Fundraising & Social | 6,915 | 1,165 |
| Total Social Events | 6,915 | 1,165 |
| Squash development (Senior & Junior) | | |
| Admin fee - Junior | 61 | (200) |
| Admin fee - Senior | 243 | 30 |
| Coaching fees - Junior | - | 900 |
| Entry fees - Junior | 3,961 | 10,639 |
| Entry fees - Senior | - | 7,902 |
| Total Squash development (Senior & Junior) | 4,265 | 19,271 |
| Total Fees, subscriptions and other revenue from members | 245,267 | 227,059 |
| Revenue from providing goods or services | | |
| Sales - Pro Shop | 72,365 | 78,405 |

| | | |
|---|----------------|----------------|
| Sales - Bar | 73,505 | 82,874 |
| Total Revenue from providing goods or services | 145,870 | 161,279 |

Donations, fundraising and other similar revenue

| | | |
|---|----------------|----------|
| Grants & funding | 267,115 | - |
| Total Donations, fundraising and other similar revenue | 267,115 | - |

Interest, dividends and other investment revenue

| | | |
|---|--------------|--------------|
| Interest - Westpac Bank | 248 | 1,115 |
| Dividends & TECT distribution | 894 | 973 |
| Total Interest, dividends and other investment revenue | 1,142 | 2,088 |

Other revenue

| | | |
|----------------------------|--------------|--------------|
| Scholarship Funds (net) | 691 | (1,600) |
| Sundry Income | 492 | 816 |
| Total Other revenue | 1,183 | (784) |

| | | |
|--|-------------|-------------|
| | 2017 | 2016 |
|--|-------------|-------------|

2. Analysis of Expenses**Direct Costs****Squash Centre & Fitness Centre**

| | | |
|---|--------------|--------------|
| Direct Costs | - | 1,738 |
| Direct Costs Club Night | 78 | - |
| Tags | 1,008 | 672 |
| Total Squash Centre & Fitness Centre | 1,086 | 2,410 |

Tournaments

| | | |
|--------------------------|---------------|---------------|
| Direct Costs | 20,886 | 28,734 |
| Total Tournaments | 20,886 | 28,734 |

Interclub

| | | |
|------------------------|--------------|--------------|
| Balls | 18 | - |
| Direct Costs | 4,331 | 5,998 |
| Total Interclub | 4,350 | 5,998 |

Business House

| | | |
|-----------------------------|--------------|--------------|
| Balls | 35 | 56 |
| Direct Costs | 1,487 | 1,045 |
| Total Business House | 1,522 | 1,101 |

Social Events

| | | |
|----------------------------|--------------|------------|
| Direct Costs | 9,627 | 700 |
| Total Social Events | 9,627 | 700 |

Squash Development (Senior & Junior)

| | | |
|--------------------------|-------|-------|
| Coaching costs - Juniors | 3,030 | 1,450 |
|--------------------------|-------|-------|

| | 2017 | 2016 |
|---|----------------|----------------|
| Coaching costs - Seniors | - | 104 |
| Direct Costs - Junior | 459 | 3,103 |
| Direct Costs - Senior | - | 1,646 |
| High performance contributions to members | - | 1,000 |
| Total Squash Development (Senior & Junior) | 3,489 | 7,302 |
| Proshop | | |
| Opening Stock | 20,579 | 23,057 |
| Purchases | 57,191 | 54,022 |
| Closing Stock | (28,903) | (20,579) |
| Total Proshop | 48,867 | 56,499 |
| Kitchen & Bar | | |
| Opening Stock | 3,136 | 2,516 |
| Purchases | 38,972 | 40,616 |
| Closing Stock | (3,977) | (3,136) |
| Total Kitchen & Bar | 38,131 | 39,996 |
| Total Direct Costs | 127,957 | 142,741 |
| Costs related to providing goods or services | | |
| ACC levies | 449 | 970 |
| Accounting | 456 | 457 |
| Advertising and Marketing | 972 | 486 |
| Asset disposal - loss on sale | 11 | 951 |
| Bank charges | 129 | 135 |
| Cleaning & Toiletries | 12,974 | 12,615 |
| Committee Expenses | 1,159 | 1,398 |
| Computer expenses | 3,867 | 3,194 |
| Contractor fees - Training & Development | - | 11,760 |
| Credit card charges | 2,676 | 2,272 |
| Debit Success charges | 9,008 | 10,676 |
| EFTPOS charges | 1,485 | 1,444 |
| Electricity & Gas | 17,652 | 17,032 |
| Engraving charges | 386 | 344 |
| General expenses | 729 | 2,098 |
| Insurance | 7,008 | 6,933 |
| Interest - Bay Trust | 5,114 | 5,644 |
| Legal fees | - | 520 |
| Levies - Squash BOP | 7,560 | 5,400 |
| Levies - Squash NZ | 13,814 | 11,541 |
| Licences | 639 | 642 |
| Low value assets | 1,721 | 656 |
| Postage | 357 | 167 |

| | | |
|---|----------------|----------------|
| Printing & stationary | 1,766 | 1,799 |
| Rates - Water | 1,416 | 1,460 |
| Repairs & Maintenance | 12,348 | 10,999 |
| Security expenses | 1,100 | 388 |
| Sky TV | 3,779 | 3,653 |
| Telephone & Internet | 2,120 | 1,678 |
| Wages - Bar | 2,421 | 1,658 |
| Wages - Operations | 57,233 | 56,950 |
| Waste disposal | 2,057 | 2,130 |
| Website & Hosting | 200 | - |
| Total Costs related to providing goods or services | 172,607 | 178,052 |

Other expenses

| | | |
|-----------------------------|---------------|---------------|
| Depreciation | 66,006 | 67,062 |
| Total Other expenses | 66,006 | 67,062 |

2017 2016

3. Analysis of Assets**Bank accounts and cash**

| | | |
|-------------------------------------|----------------|----------------|
| Devoy - Trading Account | 12,369 | 15,148 |
| Devoy - Contra Account | 398 | 30 |
| Devoy - Development Account | - | 70 |
| Devoy - Capital Saving Account | 2,140 | 12,492 |
| Devoy - Levies Savings Account | 4,385 | 7,744 |
| Devoy - Maintenance Account | 82,758 | 93,078 |
| Devoy - Ian Taylor Scholarship | 1,595 | 899 |
| Total Bank accounts and cash | 103,643 | 129,462 |

Debtors and prepayments

| | | |
|--------------------------------------|---------------|---------------|
| Accounts Receivable | 14,577 | 7,985 |
| Bar & Proshop Tabs | 3,354 | 3,237 |
| Till Floats | 510 | 510 |
| Cash on Hand | 2,029 | - |
| Other Debtors and prepayments | 2,000 | - |
| Total Debtors and prepayments | 22,470 | 11,732 |

Inventory

| | | |
|------------------------|---------------|---------------|
| Stock on Hand | 32,880 | 23,715 |
| Total Inventory | 32,880 | 23,715 |

| | 2017 | 2016 |
|---|----------------|----------------|
| 4. Analysis of Liabilities | | |
| Creditors and accrued expenses | | |
| Accounts Payable | 14,782 | 19,196 |
| Other Creditors and accrued expenses | 1,027 | (1) |
| Total Creditors and accrued expenses | 15,809 | 19,195 |
| Loans | | |
| Loan - Bay Trust | 160,723 | 178,657 |
| Members Loans | - | 10,000 |
| Total Loans | 160,723 | 188,657 |
| | 2017 | 2016 |

5. Property, Plant and Equipment

| | | |
|--|------------------|------------------|
| Other Fixed Assets | | |
| Owned fixed assets | 2,020,645 | 1,766,631 |
| Total Other Fixed Assets | 2,020,645 | 1,766,631 |
| Total Property, Plant and Equipment | 2,020,645 | 1,766,631 |

An independent valuation was completed on the building, fixtures and fittings on 8 July 2016 by Construction Cost Consultants for the purposes of commercial reinstatement estimate for insurance purposes. The advised reinstatement cost valuation was \$2,787,658.53. The revaluation has not been recorded in the Statement of Financial Position.

| | 2017 | 2016 |
|-------------------------------------|------------------|------------------|
| 6. Accumulated Funds | | |
| Accumulated Funds | | |
| Opening Balance | 1,722,882 | 1,721,995 |
| Accumulated surpluses or (deficits) | 294,006 | 886 |
| Total Accumulated Funds | 2,016,888 | 1,722,882 |
| Total Accumulated Funds | 2,016,888 | 1,722,882 |

7. Term Loans

Bay Trust Loan

The loan with Bay Trust, originally \$900,000, is for a term of 10 years commencing 31 July 2015. Principal repayments were made totalling \$703,938 during the 2015 financial year due to the sale of the property located at 36 Seventh Avenue, Tauranga during August 2015. Repayment of interest and principal are made monthly. Interest is charged at 3%pa.

Member Loans

The members loans, originally \$49,000, have been repaid in full.

8. Unexpired grants due

There are no unexpired grants due as at 30 September 2017 (last year - \$Nil)

9. Commitments

There are no commitments as at 30 September 2017 (Last year - \$Nil).

10. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 30 September 2017 (Last year - \$Nil).

11. Significant Grants and Donations with Conditions not Recorded as a Liability

There are no significant Grants or Donations with conditions not recorded as a liability as at 30 September 2017 (Last year - \$Nil).

12. Related Parties

There were no transactions involving related parties during the financial year.

13. Events After the Balance Date

There are no known events after balance date.

14. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.



THE END.



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